



**Esso Exploration and Production Nigeria Ltd.**  
**(ExxonMobil Subsidiaries)**  
Operator of OML 133, 138, 139, 154 Deep Water Blocks

**Tender Opportunity:**  
**PROVISION OF FLUID ENGINEERING SERVICES**  
**NipeX Number: ESSO.0000088**

### 1. INTRODUCTION

Esso Exploration and Production Nigeria Limited (EEPNL), operator of NNPC OML 133, Esso Exploration and Production Nigeria (Offshore East) Limited (EEPNOE), operator of OML 138, Esso Exploration and Production Nigeria (Deep Water Ventures) Limited (EEPNDWV), operator of NNPC OML 139 and Esso Exploration and Production Nigeria (Upstream) Limited (EEPNU), operator of OML 154, collectively referred to as "Esso" plans to engage competent and qualified Companies to provide **Fluid Engineering services** required for drilling operations on its NNPC/Esso PSC acreages.

Anticipated contract term is three (3) years with additional two (2) years optional period.

### 2. SCOPE OF WORK

Contractor(s) will be required to provide drilling and completions Fluids, bulk additives and chemicals, Personnel and associated Services. The scope of work includes providing personnel, equipment, and materials associated with drilling and completions fluid services to support drilling, completions and workover activities on 2 drill ships working concurrently. Bidders should preferably have comprehensive dockside facilities and personnel located in FOT Onne Port capable of designing, blending, testing, storing, processing, and transferring various pre-blended Brines or pre-mix drilling mud to a supply vessel. Bidders operating outside the FOT shall be allowed to participate. However, tender shall include cost of material movement from locations outside the FOT. Additional capabilities shall include dockside storage and supply boat transfer capabilities of dry bulk and sacked products. Bidders are to design, provide, monitor, maintain and process both complete shore base pre-blended wellbore fluid systems and products suitable for mixing or modifying systems offshore. Bidders are to provide experienced wellbore fluid personnel to formulate, test, maintain, and process fluids at the Bidders shore base and onboard drill ships offshore.

Services will include but not limited to:

- Formulation of Drilling & Completions Fluids.
- Provision of adequate Completion Fluids Products
- Provision of Onshore and Rig Site equipment for Completion Fluids
- Provision of Offshore and Rig Site Qualified Personnel for Completion Fluids
- Engineering services support (preparation of fluids programs, end-of-well reports etc)

### 3. MANDATORY REQUIREMENT

- To be eligible for this tender exercise, interested tenderers are required to be prequalified and have **LIVE status in the 2.07.03 (Mud / Completions Fluid and Associated Additives), 2.07.08 (Production / Process / Drilling Chemicals) and 3.01.15 (Mud Engineering Services)** categories in NipeX Joint Qualification Scheme (NJQS) database. **All successfully pre-qualified suppliers in this category will receive Invitation to Tender (ITT)**
- To determine if you are prequalified and view the product/service category you are listed for: Open <http://vendors.nipex-ng.com> and access NJQS with your log in details, click on continue Joint Qualification scheme tool, click check "my supplier status" and then click supplier product group.
- If you are not listed in this product/service category and you are registered with NUPRC, please contact NipeX office at No.8 Bayo Kuku Street, Ikoyi Lagos with your NUPRC certificate as evidence for verification and necessary update.
- To initiate the JQS pre-qualification process, access [www.nipex-ng.com](http://www.nipex-ng.com) to download application form, make necessary payments and contact NipeX office for further action.
- To be eligible, all tenders must comply with the Nigeria Content requirements in the NipeX system.

### 4. NIGERIAN CONTENT REQUIREMENTS

Company is committed to the development of the Nigerian Oil and Gas business in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian Oil and Gas Industry shall be consistent with the level set in the Schedule to the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

NNPC/EEPNL PSC requires their Contractors to comply with the Act, its attached Schedule and any applicable regulation developed by the NCDMB.

Nigerian Content (NC) in the Nigerian oil and gas industry is defined as:

"The quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian oil and gas industry."

"Nigerian company" is a company formed and registered in Nigeria in accordance with the provisions of Companies and Allied Matters Act with not less than 51% equity shares by Nigerians.

Tenderers shall consider Nigerian content as an important element of their overall project development and management philosophy for project execution.

#### As part of their submissions, Tenderers shall:

- Demonstrate that entity is a Nigerian registered company. Submit certified true copies of CAC forms 10, 02 & 07 (or its equivalent; CAC 2.3, 2.4, 2.5, etc.) including company memorandum & article of association and/or evidence of entity's incorporation, shareholding & ownership structure in Nigeria
- Tenderer shall provide evidence of NCEC Category 1,2,3,4 or 5 Services and Support group (SS) NCEC, to demonstrate ownership of fluid engineering equipment to be utilized in the execution of the work scope.
- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
- Tenderer shall comply with the latest approved version of NCDMB HCD guideline by committing (via a letter of undertaking) to providing Project-Specific training, man-hour, budget, skill development and understudy plan for Nigerian personnel utilizing OGTAN registered trainer(s) or other approved NCDMB training institution(s).
- Tenderer shall provide Location of in-country facilities (not limited to administrative office) to execute the work scope

Tenderer's failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content development will result in Tenderer's disqualification.

### 5. CLOSING DATE

Only tenderers who are registered and have **LIVE** status in the **2.07.03 (Mud / Completions Fluid and Associated Additives), 2.07.08 (Production / Process / Drilling Chemicals) and 3.01.15 (Mud Engineering Services)** categories in NipeX Joint Qualification Scheme (NJQS) database as at 1600hours on **July 27<sup>th</sup> 2023**, being the advert closing date, shall be invited to submit Technical Bids.

### 6. ADDITIONAL INFORMATION

- Interested suppliers must be prequalified for this product/service category in NJQS
- Full tendering procedure will be provided only to contractors that have been successfully prequalified in NJQS
- This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of Esso to award a contract to any supplier and/or associated companies, sub-contractors or agents
- This advertisement shall not entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from Esso and/or its partners by virtue of such companies having been prequalified in NJQS
- All costs incurred in registering and prequalifying for this and other product/service categories in NJQS shall be borne solely by suppliers
- Suppliers that are prequalified for this product/service category in NJQS must ensure that their names and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel is up-to-date in their company profile in the NJQS database
- Esso shall communicate only with the authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.

**NCDMB CERTIFICATION: ES/NCDMB/EEPNL/ADV/UPD/090223/PROVISION OF FLUID ENGINEERING SERVICES**

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