



**Tender Opportunity:
PROVISION OF DRILL BITS SERVICES
NipeX Number: ESSO.0000092**

1. INTRODUCTION

Esso Exploration and Production Nigeria Limited (EEPNL), operator of NNPC OML 133, Esso Exploration and Production Nigeria (Offshore East) Limited (EEPNOE)L, operator of OML 138, Esso Exploration and Production Nigeria (Deep Water Ventures) Limited (EEPNDWV)L, operator of NNPC OML 139 and Esso Exploration and Production Nigeria (Upstream) Limited (EEPNU)L, operator of OML 154, collectively referred to as "Esso" plans to engage competent and qualified Companies to provide Drill Bits Services required for drilling operations on its NNPC/Esso PSC acreages.

Anticipated contract term is three (3) years with additional two (2) years optional period.

2. SCOPE OF WORK

The scope of work involves the provision of customized and off-the-shelf drill bits and associated equipment; support for monitoring and optimizing drill bit performance and overall drilling performance; research and development support to implement world-class technological advances and minimize bit failures, drilling problems associated with bit performance, and non-productive time.

Contractor shall be an original equipment manufacturer (OEM) or currently legally bound by a direct Memorandum of Agreement with a drill bit OEM(s). Third party agreements will not be considered. OEM must have a research and development facility for designing customized bits according to Company design parameters, and a manufacturing facility to manufacture such bits on a timely basis upon request from Company.

3. MANDATORY REQUIREMENTS

- To be eligible for this tender exercise, interested Tenderers are required to be prequalified and have **LIVE status in the 1.01.09 (Drill Bits and Accessories)** categories in NipeX Joint Qualification Scheme (NJQS) database. **All successfully pre-qualified suppliers in this category will receive Invitation to Tender (ITT)**
- To determine if you are prequalified and view the product/service category you are listed for: Open <http://vendors.nipex-ng.com> and access NJQS with your log in details, click on continue Joint Qualification scheme tool, click check "my supplier status" and then click supplier product group.
- If you are not listed in this product/service category and you are registered with NUPRC, please contact NipeX office at No.8 Bayo Kuku Street, Ikoyi Lagos with your NUPRC certificate as evidence for verification and necessary update.
- To initiate the JQS pre-qualification process, access www.nipex-ng.com to download application form, make necessary payments and contact NipeX office for further action.
- To be eligible, all tenders must comply with the Nigeria Content requirements in the NipeX system

4. NIGERIAN CONTENT REQUIREMENTS

Company is committed to the development of the Nigerian Oil and Gas business in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian Oil and Gas Industry shall be consistent with the level set in the Schedule to the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

NNPC/EEPNL PSC requires their Contractors to comply with the Act, its attached Schedule and any applicable regulation developed by the NCDMB.

Nigerian Content (NC) in the Nigerian oil and gas industry is defined as:

"The quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian oil and gas industry."

"Nigerian company" is a company formed and registered in Nigeria in accordance with the provisions of Companies and Allied Matters Act with not less than 51% equity shares by Nigerians.

Tenderers shall consider Nigerian content as an important element of their overall project development and management philosophy for project execution.

As part of their technical tender submissions, prequalified Tenderers shall:

- Demonstrate that entity is a Nigerian registered company. Submit certified true copies of CAC forms 10, 02 & 07. Tenderer shall provide evidence of registration on NOGIC JQS and NUPRC certificate.
- Tenderer shall provide evidence of Category 1,2,3,4 or 5 NCEC under any of the under-listed category demonstrating capacity and capability to execute the work scope.
 - Manufacturing and Related Items (MS) and or
 - Services and Support group (SS) demonstrating ownership of Drilling Bits Services equipment.
- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
- Tenderer shall comply with the latest approved version of NCDMB HCD guideline by committing (via a letter of undertaking) to providing Project-Specific training, man-hour, budget, skill development and understudy plan for Nigerian personnel utilizing OGTAN registered trainer(s) or other approved NCDMB training institution(s).
- Tenderer shall provide Location of in-country facilities (not limited to administrative office) to execute the work scope

Tenderer's failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content development will result in Tenderer's disqualification.

5. CLOSING DATE

Only Tenderers who are registered and have **LIVE** status in the **1.01.09 (Drill Bits and Accessories)** categories in NipeX Joint Qualification Scheme (NJQS) database as at 1600hours on **July 27th 2023**, being the advert closing date, shall be invited to submit Technical Bids.

6. ADDITIONAL INFORMATION

- Interested suppliers must be prequalified for this product/service category in NJQS
- Full tendering procedure will be provided only to contractors that have been successfully prequalified in NJQS
- This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of Esso to award a contract to any supplier and/or associated companies, sub-contractors or agents
- This advertisement shall not entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from Esso and/or its partners by virtue of such companies having been prequalified in NJQS
- All costs incurred in registering and prequalifying for this and other product/service categories in NJQS shall be borne solely by suppliers
- Suppliers that are prequalified for this product/service category in NJQS must ensure that their names and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel is up-to-date in their company profile in the NJQS database
- Esso shall communicate only with the authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.

NCDMB CERTIFICATION: NCDMB/EEPNL/ADV/UPD/080223/PROVISION OF DRILL BITS SERVICES

Please visit the NipeX Portal at www.nipex-ng.com for this Advert and other information