



NipeXCONNECT



Volume 67

A Bi-Monthly Newsletter

January - February 2019

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NipeX Status Update

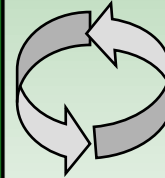
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NipeX News & Events

NipeX OPERATIONS: JQS & eMARKETPLACE

The Joint Qualification System (JQS) is designed to pre-qualify Suppliers registered in Nigeria. It increases efficiency and instills integrity in the pre-qualification process of the Nigerian oil and gas industry



The eMarketplace is a collaborative environment that delivers significant value to all Stakeholders in the contracting process through a comprehensive suite of capabilities.

OVERVIEW OF NipeX REGISTRATION PROCESS AND THE CONSEQUENCES OF LATE SUBMISSION OF BID IN THE NipeX PORTAL

Our Vision

To provide an industry platform for fast, efficient and transparent supply chain transactions.

Our Mission

Build transaction confidence in the supply of goods and services in Nigeria's oil and gas industry by continually adapting to the needs of customers and other Stakeholders.

NipeX STATUS UPDATE AS @ FEBRUARY 21, 2019

Supplier Status in NipeX JQS

| | |
|--------------------------------------|-------|
| Total No. Of Pre-qualified Suppliers | 5,350 |
|--------------------------------------|-------|

Tender Status in NipeX

| | |
|-------------------|-----|
| Opportunity Phase | 422 |
| Technical Phase | 542 |
| Commercial Phase | 221 |

| | |
|----------------------|-------|
| Total No. Of Tenders | 1,185 |
|----------------------|-------|

To be registered in the NipeX System as a pre-qualified Supplier is a process which involves meeting series of requirements and regulations/documentations. These requirements and regulations are divided into two parts namely: legal regulation, Industry standard and best practice.

Any vendor that desires to do business in the Nigerian Oil and Gas Industry must first and foremost meet the legal hurdles of Corporate Affairs Commission (CAC).

The vendor has to diligently complete the NipeX Joint Qualification System (NJQS) questionnaire and successfully upload it into the NipeX System.

It is mandatory to meet the requirements of each section of the questionnaire and depending on the selected "Product Codes" the vendor may have to provide additional documentations from other National bodies/Institutions such as Nigerian Local Content, NIMASA, etc.

In addition, the vendor shall satisfy the financial obligations to the following National bodies which include Industrial Training Fund (ITF), PENCOM, etc.

It is when the vendor has satisfied these conditions of the regulatory bodies and conclude all documentations that the vendor is deemed qualified to progress with NipeX Registration.

Subsequently the vendor is set for Desktop audit. The purpose of this audit is to prepare the vendor for the actual audit exercise known as the "Onsite Audit".

The Onsite Audit is to verify all claims made by the vendor in the JQS questionnaire. Any observation made during the audit exercise must be closed out by the vendor within a stipulated time of three months. Failure to do this attracts a penalty of One Hundred and Seventy-Seven Thousand Naira (₦177,000.00) only.

When a vendor is scheduled for an audit, the vendor is pre-informed via e-mail of the date

for the audit. The documents for sighting and every other requirement such as smoke detector, fire extinguishers, etc that should be put in place are also in the e-mail communication.

If the vendor is not prepared for the audit, he/she is required to communicate his/her readiness to the JQS Department of NipeX prior to the scheduled date for the audit. When the JQS audit team arrives for the audit exercise and discovers that the vendor is not prepared for the audit exercise, the latter shall be re-scheduled but with a penalty of One Hundred and Seventy-Seven Thousand Naira (₦177,000.00) as default fees.

The supplier who successfully meet the audit requirements becomes pre-qualified and then uploaded into the electronic data base of the NipeX System.

The pre-qualified supplier is now eligible to receive Invitation to Tender (ITT)/Bids and can be accessed both by NAPIMS Approver and International Oil Companies (IOCs)/Operators.

To be pre-qualified in the NipeX System as a supplier is painstaking and time consuming. Therefore, when a pre-qualified supplier receives a Bid, one would expect the supplier to handle the bid with all seriousness. It is through responding to bids and winning same that a supplier would be able to re-coup money spent, generate income for the day to day running of the registered company and as well prove the company's worth/expertise to NNPC and the International Oil Companies.

NipeX has observed that most pre-qualified suppliers do not respond to bids sent to them earnestly to make early submission. Rather, a good number of pre-qualified suppliers wait until the bid submission deadline to submit their bid responses.

The challenges associated with late submission of bids (on the bid submission deadline) are enormous and could be very costly.

NipeX made several efforts through enlightenment and awareness workshops and trainings

NipeX: ...Fast, Efficient and Transparent

OVERVIEW OF NipeX REGISTRATION PROCESS AND THE CONSEQUENCES OF LATE SUBMISSION OF BID IN THE NipeX PORTAL—Continue

to educate suppliers about the risks of late submission of bid responses on the NipeX portal.

NipeX will continue to emphasize on this to pre-qualified suppliers. Pre-qualified suppliers are invited to note the following:

Though the published ITT sent to pre-qualified suppliers has twenty-one working days duration to run in the NipeX System, a serious minded pre-qualified supplier should process and submit responses within the first two weeks.

Pre-qualified suppliers have been told continuously to make early submission of bid responses to avoid the gate “crashing” which often results on the bid submission deadline.

On the bid submission deadline, the volume of responses being uploaded into the portal is enormous due to large number of pre-qualified suppliers using the portal. The NipeX System becomes clouded and suppliers begin to experience difficulty submitting their bid responses. Coupled with slow internet, some pre-qualified suppliers are unable to make successful bid submission.

The NipeX Portal is highly secured so bid responses submitted early cannot be accessed by anybody. Therefore, the fear commonly entertained by pre-qualified suppliers that bid responses which are submitted may be accessed by others should be disregarded.

On the bid submission deadline, avoidable mistakes/errors such as Password Lock, User authentication failure, Transaction Lock, etc. occur simply because the person processing the bid is under pressure. To correct any of these errors, the supplier is to send a mail to Customer Support or E-market Operations for resolution.

Once the challenge is resolved, it passes through the same pathway to the supplier. This could take sometime to accomplish.

The attitude of pre-qualified suppliers submitting bid responses on the bid submission deadline has prevented some pre-qualified suppliers from submitting bid responses and this in turn has denied NAPIMS in particular and the Nigerian Oil and Gas Industry of the most responsive Technical/Commercial bid response.

Current Tender Advert Opportunities in NipeX System

| Name of Operator | Title of Advert | Closing Date |
|------------------|---|--------------|
| NPDC | Global contract for the supply of AGO for NPDC Mystras Operations in OML 119 | 22/03/19 |
| EROTON | Procurement of Personal Protective Equipment in Support of OML 18 Operations. | 05/03/19 |
| EROTON | Provision of Environmental Impact Assessment & Associated Services in OML 18. | 05/03/19 |
| EROTON | Provision of Oil Spill Clean up Services in OML 18 | 05/03/19 |



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Contact Us ►

NipeX NEWS & EVENTS

**UPCOMING EVENTS
(Conferences & Exhibitions)**

1. Offshore Technology Conference (OTC) , NRG Park, Houston Texas, USA. May 6-9, 2019
2. Offshore Europe Conference & Exhibition, Aberdeen, UK. Sept 3-6, 2019
3. GITEX Technology Week, Dubai. Oct 6-10, 2019
4. Abu Dhabi Int Pet Conference (ADIPEC), Abu Dhabi, UAE. Nov 11-14, 2019
5. Africa Oil & Gas Local Content Conference & Exhibition, Luanda, Angola. Nov 27-28, 2019
6. Nigeria Oil and Gas (NOG), July 1-4, 2019. Abuja
7. Society of Petroleum Engineers (SPE), Aug 5-7, 2019. Eko Hotel & Suites, Lagos.

Important Notice to All Suppliers

A guide on the new NipeX Product code booklet vs DPR Permit is available in the ‘Downloads’ section of the NipeX portal.

Upcoming Events

- ◆ **Extensive Enlightenment & Sensitization Workshops for Suppliers in Lagos, Abuja, Warri, Port-Harcourt and Eket. April/May, 2019.**
- ◆ **2019 NipeX Suppliers’ One-on-One Interactive Forum in Warri and Port-Harcourt. October 2019**

FREQUENTLY ASKED QUESTIONS

I received a Commercial Bid and no collaboration room was created on the RFX display.

Answer: Commercial Bids do not require collaboration room. Kindly upload your bid in the “Notes and Attachment section of your response.

For more NipeX FAQs, visit our FAQ Section at www.nipex-ng.com

**Your Contributions,
Comments & Suggestions**