



TOTAL E&P NIGERIA LIMITED

Operator of the NNPC/TOTAL Joint Venture



TENDER OPPORTUNITY: PROVISION OF FSO UNITY CRUDE OIL CARGO TANKS COTC8 AND COTC1 BRACKET REPLACEMENT- ENGINEERING, PROCUREMENT CONSTRUCTION AND INSTALLATION CONTRACT

NipeX Tender Ref No: 1000001706

1. INTRODUCTION

Total Exploration and Production Nigeria Limited (TEPNG) operator of the NNPC/TOTAL Joint venture invites interested and reputable contractors with suitable equipment, technical capacity and relevant experience to apply for pre-qualification for consideration to tender for **FSO UNITY CRUDE OIL CARGO TANKS COTC8 AND COTC1 BRACKET REPLACEMENT: ENGINEERING, PROCUREMENT CONSTRUCTION AND INSTALLATION CONTRACT**

The works are planned to be carried out on TEPNG Offshore FSO Unity in OML100 Block, located approximately 90 km offshore Nigeria.

2. SCOPE OF WORK/DURATION

These Services are expected to commence at the beginning of 1st Quarter of 2017. The works are planned to be executed on lump sum basis. It is expected to be awarded to one contractor. The Scope of Work consists of activities required to be accomplished, which include but not limited to: (i) Engineering (DE site survey, Preparation of construction drawings and QA/QC documents, HSE documents, Project Management documents etc.) (ii) Procurement of Bulk materials (All consumables, Fittings, Steel structural materials, Paints, PPEs, etc) (iii) Workshop Pre-fabrication works (Cutting, fitting, welding, NDT, blasting & painting and storage) (iv) Pre-mobilization of equipment (scaffold materials, Welding Machines, Bending Machines, compressors, painting and blasting equipment) (v) Mobilization of materials, equipment & personnel from Contractor yard to FSO Unity (vi) Offshore Site works; (Installation, Structures, Cutting, fitting, welding, NDT, blasting & painting, termination works). Manpower and equipment aid to work within cargo tanks (vii) De-mobilization (Rehabilitation of site, Preparation of equipment / materials for de-mob. (viii) Preparation of As-Built documents and close out report.

Works are classified as on-station and in-service, and shall be performed in line with applicable industry procedures (ISGOTT, SOLAS, TOTAL, etc.). Bidders are expected to have documented experience on similar interventions on F(P)SO and other floating terminals in Production, showing evidence of CLASS society interfaces during the execution.

3. MANDATORY REQUIREMENTS

- To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the 4.04.02: Floating Facilities Including Systems in Loading and Storage, in NipeX joint Qualification system (NJQS) database. All successfully pre-qualified suppliers in this category will receive an Invitation To Tender (ITT).
- Please note that suppliers including their sub-contractor(s) will be required to provide satisfactory relevant documentation and pass all NJQS mandatory (General and Nigerian Content) requirements during the prequalification exercise including a site assessment audit prior to being listed as "PREQUALIFIED" for this service category in the NJQS database.
- To determine if you are pre-qualified and can view the service category you are listed for; Open www.nipex-ng.com and access NJQS with your log in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
- If you are not listed in the service category and you are registered with DPR to do business for this category, please contact NipeX for NJQS registration and qualification details at 30, Oyinkan Abayomi Street, Ikoyi, Lagos (Tel. +234 8032850332, 1 4484360 ext. 0) with your DPR certificate as evidence for necessary update.
- To initiate the NJQS pre-qualification process, access www.nipex-ng.com to download application form, make necessary payments and contact NipeX office for further action.

4. NIGERIAN CONTENT

TEPNG is committed to the development of the Nigerian Oil and gas business in compliance with the Nigerian Content Act 2010 for Nigerian Content Development.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian oil and gas industry shall be consistent with the level set in the Schedule of the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (The Board).

Tenderer(s) shall comply with all the provisions of the Nigerian Content Act that relate to this advert and in particular comply with the minimum Nigerian Content percentage for the scopes which are covered in the Schedule of the Act. This also includes any other requirement that may arise from time to time not explicitly stated in this advert but which applies to the service in fulfilment of the Nigerian Content Act, in the submission of their Tender. Failure to fully comply with the Nigerian Content Act or demonstrate commitment to Nigerian Content Development Policy of the Nigerian Government shall result in the disqualification of the tenderer from the bidding process.

As part of their submissions, Tenderer shall:

- Develop a Nigerian Content Plan (NCP), which shall explain the methodology of how it intends to comply with the requirements of the Act and how to achieve the set target(s) in the Schedule of Nigerian Oil & Gas Industry Content Development Act and any targets set by The Board.

- Develop a Research & Development Plan which shall explain the methodology of how it intends to promote education, attachments, training, research and development in Nigeria in relation to the contract.
- Develop a Technology Transfer Plan which shall explain the methodology of how it intends to promote the effective transfer of technologies from alliance partners to Nigerian individuals and companies.
- Develop an employment and training plan which shall explain how first considerations shall be given to employment and training of Nigerians in work programme on the contract, hiring and training needs with a breakdown of the skills needed and anticipated skill shortage in the Nigerian labour force including the training and understudy program for succession planning.
- Submit a plan for how it intends to give first consideration to services provided from within Nigeria with a list of work packages, 3rd party services and subcontracts that should be reserved for Nigerian indigenous contractors and those for Community Contractors including the list of services that will be provided by companies of Nigerian origin.
- Submit a plan for how it intends to give first consideration to raw materials and manufactured /assembled goods of Nigerian origin. This shall include a breakdown of all raw materials to be utilized and identify those that are found locally. Finished products and materials that will be procured from Nigerian Manufacturing & assembly plants; finished foreign goods that can be ordered by Nigeria through Nigerian authorized vendors and accredited agents and those that would be directly imported.
- Demonstrate that Tenderer's entity is a Nigerian-registered company. Submit certified true copies of CAC forms 10, 02 & 07 (or its equivalent; CAC 2.3, 2.4, 2.5, etc) including Company memorandum & article of association and other evidence of entity's incorporation, shareholding & ownership structure in Nigeria. Maximizing Nigerian Content is a key contract priority, therefore for foreign companies and multinationals in alliance with a local company, submit evidence that the local company is an indigenous company and the binding Agreement of the alliance duly signed agreement by the CEO of both parties and stating the specific work scope to be performed by each member of the alliance.
- Provide detailed description of the location of in-country committed facilities & infrastructure (assets, equipment, technical office, and administrative space, storage, workshop, assembly area, repair & maintenance, testing, laboratory, etc) in Nigeria to support the future Services. Evidence that 90% of all equipment deployed to work by multinational and international companies is owned by the local subsidiaries is a necessity.
- Provide a project-specific training, man-hour budget, skill development and technology transfer plan for Nigerian personnel or indigenous business including evidence of past performance on training and development for Nigerians nationals & indigenous business. Plan for sponsorship of Nigerians to acquire competence and/or certification. Further development of local employees as professionals. Proposed training plan for Nigerians on the project including a brief training outline for OEM products, engineering, software & hardware, project management, procurement, construction, installation, start-up & commissioning, maintenance, testing and operations.
- Provide evidence (personnel list and positions with organization chart to substantiate) of percentage of management that are Nigerian Nationals and the percentage of the total workforce that are Nigerians.
- Submit Tenderer's corporate organization's overall human resources structure (mgt, supervisors, senior & junior skilled officers, etc) identifying positions manned/occupied.
- Submit verifiable evidence of the OEM's Nigerian Content Equipment Certificate (NCEC) issued by NCDMB during the technical phase of bidding.
- Demonstrate how 100% of the skilled personnel positions would be occupied by Nigerian national employees.

NOTE: Failure to comply with the provision of the Nigerian Content Act 2010 or to demonstrate commitment to the development of the Nigerian Content Policy shall result in the disqualification of the tenderer from the bidding process.

- CLOSING DATE:** Only Tenderers who are registered with NJQS for 4.04.02 Floating Facilities Including Systems in Loading and Storage as at **January 11th, 2017**, being the advert closing date shall be invited to submit Bids

6. ADDITIONAL INFORMATION

- Technical and Commercial tenders shall be submitted by bidders at the same time but in separate electronic envelopes (sections). However, only commercial proposals of successful bidders from the technical stage will be opened for evaluation.
- Failure to provide any of the listed documents or information may automatically disqualify the tenderer.
- All costs incurred in registering and prequalifying for this and other service categories in NJQS shall be borne solely by the Tenderer.
- This advertisement shall neither be construed as an invitation to Tender (ITT) nor a commitment on the part of TEPNG to award a contract to any supplier and/or associated companies, subcontractors or agents.
- The ITT and any further progression of this tender shall be via NipeX. Interested bidders are therefore advised to ensure that their profiles in NipeX are active with a valid official email address accessible by their organization as this shall be the only means to transmit the ITT.
- Man hour figures for Capital Project Portfolios are estimates to provide definition to the scope and do not constitute guaranteed quantities.

Please visit NipeX portal at: www.nipex-ng.com for this advert and other information