



# TOTAL UPSTREAM NIGERIA LIMITED



**TOTAL**  
COMMITTED TO BETTER ENERGY

## TENDER OPPORTUNITY FOR CHARTER OF FLOTEL SERVICES FOR EGINA FIELD DEVELOPMENT PROJECT

NipeX Tender Ref. No: TUPNL 00000016

### 1.0 Introduction

Total Upstream Nigeria Limited (TUPNI), operator of the OML 130, requires the services of a suitably indigenous qualified and experienced company to provide requisite expertise, experienced, internationally skilled manpower and technology to apply to be considered for inclusion in the bidders list for subject tender. The contract that will result from this tender will be for the charter of a FLOTEL in support of the Egina Field Development Project.

### 2.0 Brief description of the work scope:

Successful contractor shall, tentatively for a firm charter period of approximately 7 months starting from Q4, 2017, with optional extensions, such options to be determined and negotiated, make available for charter an accommodation vessel (FLOTEL) intended for accommodating personnel working on board the EGINA FPSO, and serving as well as a fixed logistics support vessel.

The CHARTER will cover:

- Commissioning/Delivery to Charterer (TUPNI)
- Installation on site
- Connection of the gangway to FPSO.
- Accommodation/Catering for Company personnel and crew
- Bunkering operation/ Supply operations
- Company personnel change operations (by helicopter or crew boats)
- Disconnection of the gangway from FPSO
- Decommissioning/Redelivery to contractor

The FLOTEL shall have following characteristics:

- Provide accommodation/catering for the range between 450 to 500 Company personnel
- Provide accommodation/catering for its crew.
- Have Dynamic Positioning (DP3) capability
- Have a self-operating gangway for transfer of Company personnel to and from the FPSO on a permanent basis and under all operating conditions of the FPSO
- Have a lay-down area served by at least one cargo crane to be intended as buffer storage (goods/equipments/parts) for the FPSO
- FLOTEL to be fitted with one or two certified cranes 30t @25m with man riding certificate
- Certified helideck, suitable for eleven (11) tones class helicopters (type S92/EC225) including suitably trained Helicopter Landing Officers and attendants and refuelling system
- Be operated by a qualified crew and according to international maritime standards.
- Be classed with a society member of IACS (International Association of Classification Society)
- Have necessary equipment for communication with the FPSO.
- Two surfer landings located on two opposite sides of the FLOTEL for safety reasons and should not interfere with cargo handling zones

### 3.0 Mandatory Requirements

1. To be eligible for this tender exercise, interested bidders are requested to be pre-qualified in the NipeX Joint Qualification Scheme (NJQS) database for **Product Group 3.08.04: Accommodation Platforms / Vessels**.
2. To determine if you are pre-qualified and view the product services category you are listed for; open [www.nipex-ng.com](http://www.nipex-ng.com) and access NJQS with your log in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group. Successfully pre qualified suppliers in these NJQS categories by advert close date will receive Invitation to Technical Tender for this service.
3. If you are not listed in a product/service category and you are registered with DPR to do business, please contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for verification and necessary update.
4. To initiate the JQS pre-qualification process, access [www.nipex-ng.com](http://www.nipex-ng.com) to download application form, make necessary payments and contact NipeX office for further action.
5. To be eligible, all tenders must comply with the Nigerian content requirements in the NipeX system.

### 4.0 Nigerian Content

COMPANY is committed to the promotion of the Nigerian Oil and gas business in alignment with the Nigerian Content Act 2010 for the Nigerian Oil and Gas Industry Content Development.

It is important that prospective bidders familiarize themselves and comply with the provisions of the Nigerian Oil & Gas Industry Content Development Act otherwise referred to as The Nigerian Content Act at the stage of bidding.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian oil and gas industry shall be consistent with the level set in the Schedule of the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (The Board)

Prospective bidders shall comply with all the provisions of the Nigerian Content Act that relate to this contract but in particular comply with the minimum Nigerian Content percentage for the scopes which are covered in the Schedule of the Act and any other requirement that may arise from time to time not explicitly stated in this contract but which apply to the contract in fulfillment of the Nigerian Content Act, during the bidding stage.

Tenderers must be categorized and registered on the NOGIC JQS marine vessel categorization procedure.

Tenderers shall be required to demonstrate evidence of previous compliance with the Nigerian Govt Cabotage Act; including but not limited to verifiable proof of the regulatory agency i.e NMA/NIMASA current year valid certificate of Nigerian registration licence as shipping company; ship registry certificate & registration certificate-special register for cabotage and vessel crew Nigerian manning declaration list.  
The applicable NC target is 90% Spend.

### HCD Plan

Provide a project-specific training plan for Nigerian nationals to be selected from a national database on the NOGIC JQS, man-hour budget, skill development and technology transfer plan for Nigerian personnel. HCD training for this tender shall be minimum of 15% of project man-hours (not less than 5,000 hours annually) or 3% of contract value whichever is greater. Trainees shall be selected using the NCDMB empirical formula in the HCD procedure to estimate number of trainees while training duration shall span the entire project/contract period.

### Research & Development (R & D) Plan

R & D shall be carried out on the contract under the auspices of NCDMB approved R&D cluster. Tenderer shall submit a signed MOA with any of the NCDMB approved research clusters indicating how the cluster will be used and the area of research relevant to the contract  
Tenderer shall SCOPE the R&D: (list areas of research, linkage to industry, key drivers and expected outcome), name of research cluster and Nigerian location of centers, R&D duration, value of R&D expenditure,

Tenderer's R&D PLAN shall: (list purpose, NC targets, milestones and deliverables, performance reporting and period)

Contractors that demonstrate their commitment to meet or exceed the Nigerian Content Act requirements shall be a ground for preferential consideration in the technical and commercial bid evaluation.

Failure to fully comply with the Nigerian Content Act or demonstrate commitment to Nigerian Content Development Policy of the Nigerian government shall result to disqualification from bidding this contract.

During the bidding stage, Tenderers shall:

1. Develop a Nigerian Content Plan (NCP), which shall explain the methodology of how it intends to comply with the requirements of the Act and how to achieve the set target(s) in the Schedule of Nigerian Oil & Gas Industry Content Development Act and any targets set by The Board. How it intends to give first consideration to services provided from within Nigeria, first consideration to goods manufactured in Nigeria and first considerations for employment and training of Nigerians in work programme. That the project or contract has given full and effective support to technology transfer by encouraging foreign and multinational companies to develop joint ventures and alliances with Nigerian service companies and suppliers. Tenderer's detailed plan to achieve/sustain the minimum percentage Nigerian Content level as prescribed by the applicable measurement metrics in the Schedule of the Nigerian Content Act 2010.
2. Demonstrate that entity is a Nigerian-registered company. Submit certified true copies of CAC forms 10, 02 & 07 (or its equivalent; CAC 2.3, 2.4, 2.5, etc) including company memorandum & article of association and other evidence of entity's incorporation, shareholding & ownership structure in Nigeria. Maximizing Nigerian Content is a key contract priority, therefore for foreign companies and multinationals in alliance with a local company, submit evidence that the local company is an indigenous company and the binding Agreement of the alliance duly signed Agreement by the CEO of both parties and stating the specific work scope to be performed by each member of the alliance.
3. Provide evidence of being category A, AA or AAA vendor on the NCDMB NOGIC marine vessel categorization or provide evidence of binding Memorandum of Agreement with category A, AA or AAA vendor on the NCDMB NOGIC marine vessel categorization.
4. Provide detailed description of the location of in-country committed facilities & infrastructure to support this contract or submit a credible and verifiable plan towards setting-up to support this contract, evidence that 50% of all equipment deployed to work by multinational and international companies are owned by the local subsidiaries or submit a credible and verifiable plan towards compliance to these requirements.
5. Provide a project-specific training, man-hour budget, skill development and technology transfer plan for Nigerian personnel or indigenous business including evidence of past performance on training and development for Nigerians nationals & indigenous business. Plan for sponsorship of Nigerians to acquire competence and/or certification. Further development of local employees as professionals. Bidders would be requested to execute an enforceable MOA with Local Training Service Provider for the provision of training services in specific technical disciplines involved in the project.
6. All personnel positions (key & non-key) shall be staffed by Nigerian national employees. Therefore, Tenderer shall provide evidence of contractor organization with personnel list by name nationality and position nominated to on the contract.
7. Provide description of how bidder has given first considerations to the utilization of Nigerian resources (labour, raw materials & manufactured goods and services) in the execution of this contract. Maximizing Nigerian Content is a key Project priority.

**5.0 Closing Date:** Only Tenderers who are registered with the relevant Product/service Category as at 16.00 Hours (**Nigerian Time**) on **Wednesday 31st August 2016** being the advert close date shall be invited to submit Technical Bids.

### 6.0 Additional Information:

Tenderers eligible for this tender opportunity are expected to be pre-qualified in NJQS under the product/service category.

All costs incurred in preparing and processing NJQS pre-qualification shall be for the account of Tenderer.

Evidence of proper documentation substantiating the ability to undertake the scope of work will be demanded as part of the technical requirements.

This advertisement shall neither be construed as any form of commitment on the part of TOTAL to award any contract to any company and or associated companies, sub-contractors or agents, nor shall it entitle pre-qualified companies to make any claims whatsoever, and/or seek any indemnity from TOTAL and or any of its partners by virtue of such companies having been pre-qualified in NJQS.

The tendering process shall be the NNPC contracting process requiring pre-qualified companies to submit technical tenders first. Following a technical review, only technically and financially qualified contractors will be requested to submit commercial offers.

TOTAL will communicate only with authorized officers of the qualifying companies at each stage of the Tender process, as necessary, and will NOT communicate through individuals or Agents.

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