



Operator of the NNPC/TOTAL Joint Venture

TENDER OPPORTUNITY: PROVISION OF GSM DIRECT CONNECT SERVICES FOR TEPNG

NipeX Tender Number: 100002674

1. INTRODUCTION

Total Exploration & Production (TEPNG) Nigeria Limited, operator of the NNPC/TEPNG Joint Venture invites interested and reputable Contractors with suitable equipment, technical capacity and relevant experience to tender for the technical bidding phase for the Provision of GSM Direct Connect Services in her **Port Harcourt, Abuja and Lagos main offices.**

2. SCOPE OF WORK AND SPECIFICATIONS OF THE AHTS

CONTRACTOR shall provide services at agreed service levels and costs which shall follow the best industry practices and service delivery standards including the implementation of appropriate framework for the management and provision of quality delivery of the required service aimed at fulfilling all aspects of this scope of work at the agreed service levels
Services to be provided include:

1. Service Description

Provision of point-to-point dedicated link offering:

- a. E1 (2Mbps) bandwidth/capacity scalable to 4MB, 8MB or 16MB
- b. E1 link with 30 voice channels simultaneously utilized for incoming and outgoing voice calls.
- c. Voice/fax capability
- d. No activation fees
- e. No monthly access fees

2. Implementation Specifications

- a. High quality termination services for both fixed and mobile services
- b. Direct In-Dialing (DID): Incoming external telephone calls are routed straight to the desired extension when a full number range is dialed.
- c. Least Cost Routing (LCR): COMPANY to configure its Telephony Infrastructure (CISCO Based) to selectively determine the trunk to use for routing each outgoing external call (based on variable factors such as desired networks, user congestion and tariffs applicable)
- d. CONTRACTOR will allocate a range of Mobile Subscriber ISDN numbers (MSISDN's), for example; (0803 XXX YYYY — 0803 XXX ZZZZ), which integrate with the TEPNG Telephony Infrastructure (The last 4 digits –YYYY – ZZZZ represent TEPNG Telephony extension).
- e. Access to CONTRACTOR'S International Gateway for fast, reliable international call connections.
- f. Per second billing is mandatory

3. MANDATORY REQUIREMENTS

- (a) To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the following Product/ Service categories; 3.11.09 (Telecommunication Systems, Integration Installation / Support Services) & 3.11.10 (Data /Voice and Message Transmitting Services) in the NipeX joint Qualification System (NJQS) database. Only successfully pre-qualified suppliers in these categories will receive an Invitation to Technical Tender (ITT).
- (b) To determine if you are pre-qualified and to view the product/service category you are listed for; Open <http://vendors.nipexjqs.com> and access NJQS with your log in details, Click on Products/Services Status tab to view your status and product codes
- (c) If you are not listed in a product/service category you are registered with the Department of Petroleum Resources (DPR) to do business, contact the NipeX office at 30, Oyinkan Abayomi Street, Ikoyi, Lagos with your DPR certificate as evidence for verification and necessary update.
- (d) To initiate the NJQS pre-qualification process, access www.nipex-ng.com click on services tab followed by NJQS registration.
- (e) To be eligible, all tenders must comply with the Nigerian content requirements in the NipeX system.

- 5. Submit a plan for how you intend to give first consideration to services provided from within Nigeria with a list of work packages, 3rd party services and subcontracts that should be reserved for Nigerian indigenous contractors and those for Community Contractors including the list of services that will be provided by companies of Nigerian origin.
- 6. Submit a plan for how you intend to give first consideration to raw materials and manufactured & assembled goods of Nigerian origin which shall include a breakdown of all raw materials to be utilized and identifying those that are found locally, finished products and materials that will be procured from Nigerian Manufacturing & assembly plants, finished goods that order can be placed from outside Nigeria through Nigerian authorized vendors and accredited agents and those that would be directly imported.
- 7. Demonstrate that entity is a Nigerian-registered company. Submit certified true copies of CAC forms 10, 02 & 07 (or its equivalent; CAC 2.3, 2.4, 2.5, etc) including company memorandum & article of association and other evidence of entity's incorporation, shareholding & ownership structure in Nigeria. Maximizing Nigerian Content is a key contract priority, therefore for foreign companies and multinationals in alliance with a local company, submit evidence that the local company is an indigenous company and the binding Agreement of the alliance duly signed Agreement by the CEO of both parties and stating the specific work scope to be performed by each member of the alliance.
- 8. Provide detailed description of the location of in-country committed facilities & infrastructure (assets, equipment, technical office, and administrative space, storage, workshop, assembly area, repair & maintenance, testing, laboratory, etc) in Nigeria to support this contract, evidence that 50% of all equipment deployed to work by multinational and international companies are owned by the local subsidiaries.
- 9. Provide a project-specific training, man-hour budget, skill development and technology transfer plan for Nigerian personnel or indigenous business including evidence of past performance on training and development for Nigerians nationals & indigenous business. Plan for sponsorship of Nigerians to acquire competence and/or certification. Further development of local employees as professionals. Proposed training plan for Nigerians on the project including a brief training outline for OEM products, engineering, software & hardware, project management, procurement, construction, installation, start-up & commissioning, maintenance, testing and operations.
- 10. Provide evidence (personnel list and positions with organization chart to substantiate) of percentage of management that are Nigerian Nationals and the percentage of the total workforce that are Nigerians.
- 11. Submit Tenderer's corporate organization's overall human resources structure (mgt, supervisors, senior & junior skilled officers, etc) identifying positions manned/occupied.
- 12. Tenderer shall be expected to submit verifiable evidence of the OEM's Nigerian Content Equipment Certificate (NCEC) issued by NCDMB during the technical phase of bidding.
- 13. Tenderer shall achieve minimum Nigerian Content of 90% by spend as specified in the category of logistic management services target in the NOGICD Act
- 14. Provide details on any other Nigerian Content initiative your company is involved in.
- 15. Tenderer shall submit deed of ownership, bill of sales and Lloyd's registrations for verifying proof of Nigerian ownership of at least 51% of its nominated Barge.
- 16. Tenderer shall submit verifiable proof of its registration with the regulatory agency i.e. NIMASA current year valid certificate of Nigerian registration licence as a shipping company.
- 17. Tenderer should be registered with the NOGICD JQS and also categorized under the NCDMB marine categorization.

NOTE: Failure to comply with the provision of the Nigerian Content Act 2010 or to demonstrate commitment to the development of the Nigerian Content Policy shall result in disqualification from this bidding process.

5. CLOSING DATE

Only Tenderers who are pre-qualified in the following Product/ Service categories; 3.11.09 (Telecommunication Systems, Integration Installation / Support Services) & 3.11.10 (Data /Voice and Message Transmitting Services) categories as at 9th April, 2018, being the advert closing date shall be invited to submit Technical Bids.

4. NIGERIAN CONTENT

COMPANY is committed to the development of the Nigerian Oil and gas business in compliance with the Nigerian Content Act 2010 for Nigerian Content Development.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian oil and gas industry shall be consistent with the level set in the Schedule of the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (The Board).

Tenderer shall comply with all the provisions of the Nigerian Content Act that relate to this contract, but in particular, must comply with the minimum Nigerian Content % for the scopes which are covered in the Schedule of the Act and any other requirement that may arise from time to time not explicitly stated in this contract but which apply to the contract in fulfillment of the Nigerian Content Act, in the submission of their Tender.

Failure to fully comply with the Nigerian Content Act or demonstrate commitment to Nigerian Content Development Policy of the Nigerian government shall result to disqualification from bidding this contract.

As part of their submissions, Tenderer shall:

1. Develop a Nigerian Content Plan (NCP), which shall explain the methodology of how it intends to comply with the requirements of the Act and how to achieve the set target(s) in the Schedule of Nigerian Oil & Gas Industry Content Development Act and any targets set by The Board.
2. Develop a Research & Development Plan which shall explain the methodology of how it intends to promote education, attachments, training, research and development in Nigeria in relation to the contract.
3. Develop a Technology Transfer Plan which shall explain the methodology of how it intends to promote the effective transfer of technologies from alliance partners to Nigerian individuals and companies.
4. Develop an employment and training plan which shall explain how first considerations shall be given to employment and training of Nigerians in work programme on the contract, hiring and training needs with a breakdown of the skills needed and anticipated skill shortage in the Nigerian labour force including the training and understudy program for succession planning.

6. ADDITIONAL INFORMATION

- (a) Failure to provide any of the listed documents or information may automatically disqualify the Supplier.
- (b) This notice and the ensuing qualification process neither creates any commitment by TEPNG nor establish any legal relationship with TEPNG.
- (c) All costs incurred in registering and prequalifying for this and other service categories in NJQS shall be borne solely by the Contractors/suppliers.
- (d) This advertisement shall neither be construed as an invitation to Tender (ITT) nor a commitment on the part of TEPNG to award a contract to any supplier and / or associated companies, subcontractors or agents.
- (e) The ITT and any further progression of this tender shall be via NipeX. Interested bidders are therefore advised to ensure that their profiles in NipeX are active with a valid official email address accessible by their organization as this shall be the only means to transmit the ITT.
- (f) Tendering process will be the NNPC contracting process requiring pre-qualified companies to submit technical tender first. Following a technical review, only technically and financially qualified contractors will be requested to submit commercial tenders.
- (g) Man hour figures for Capital Project Portfolios are estimates to provide definition to the scope and do not constitute guaranteed quantities.
- (h) COMPANY will only recognize and correspond with duly authorized officers of the pre-qualified bidders and NOT through individuals or agents acting on their behalf.
- (i) Interested contractors should note that TEPNG has very cordial relationship with the host communities of the sites where these services will be performed based on existing Memorandum of Understanding (MOU). Prospective contractors will be required to implement the obligations of the MOU as part of their contract.

**Please visit NipeX portal at: www.nipex-ng.com for this advert and other information
NCDMB CERTIFICATION NUMBER: ES/NCDMB/CERT/TOTAL/ADVERT/18/01/18/TSD**