



STERLING OIL EXPLORATION AND ENERGY PRODUCTION COMPANY LIMITED (STERLING)

OPERATOR OF THE ONSHORE BLOCKS OML 143, OML 146, OPL 2005 & OPL 2006 PSC



TENDER OPPORTUNITY: FOR PROVISION OF SOLIDS CONTROL SERVICES FOR BLOCK OML 143, OML 146, OPL 2005 & OPL 2006 (NipeX Tender No.1000002133)

1. INTRODUCTION

Sterling Oil Exploration and Energy Production Company Limited (SEPCO), Sterling Global Oil Resources Limited (SGORL), Sterling Exploration Limited (SEL) and Sterling International Resources Limited (SIRL) under the group of companies herein referred to as "Sterling" plans to engage the services of qualified service provider(s) for provision of Solids Control Services for Sterling PSC Blocks i.e. OML 143, OML146, OPL 2005 & OPL 2006 and invites interested and pre-qualified bidders with relevant experience and capacity for technical tendering opportunity for the Onshore Drilling Campaign in OML 143, OML146, OPL 2005 & OPL 2006 Blocks. The Work is expected to commence in first quarter of 2018. The work locations shall be within Sterling areas of operations in the Niger Delta. The estimated primary duration of this contract is two years with an option to extend it for another one year.

2. SCOPE OF WORK/SERVICE REQUIREMENTS:

Scope of work for Provision of Solids Control Services (Tender no: 1000002133) CATEGORY: 03.15.07 (Waste Management Services)

The services to be performed shall generally involve the following:

The scope of work includes provision of solids control equipment but not limited to Hi Speed centrifuges, variable speed centrifuges for low gravity solid removal and or debariting. Provision for supply of Shale Shakers, De-Sander, De-Silter, Mud cleaner, Mono block pumps, and sludge pumps etc. for maintaining water based mud/ synthetic oil based mud systems along with personnel and all consumables.

Bidder shall also provide Filtration services and personnel for filtration of brine or any other completion fluids.

3. MANDATORY REQUIREMENTS:

- To be eligible for this tender exercise, interested Bidders are required to be pre-qualified in the Waste Management Services 03.15.07 Product/service Category in Nipex Joint Qualification System (NJQS) database. Only successfully pre-qualified Bidders in this category will receive invitation to technical tender. To determine if you are pre-qualified and view the product/service category you are listed for: Open <http://vendors.nipexiqs.com> and access NJQS with your log in details. Click on Products/Services Status tab to view your status and product codes.
- If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for verification and necessary update.
- To initiate the JQS pre-qualification process, access www.nipex-ng.com, click on services tab followed by NJQS registration.
- To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

4. NIGERIAN CONTENT REQUIREMENTS:

Sterling Oil Exploration and Energy Production Company Limited (SEPCO) is committed to the development of the Nigerian Oil & Gas business in accordance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

Pursuant to enactment of the NOGICD Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian Oil and Gas Industry shall be consistent with the level set in the schedule of the Act and any other target as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

Interested bidders shall comply with the provisions of the NOGICD Act and all applicable regulations. Bidders that do not meet the Nigerian Content criterion will not be allowed to participate in next tender stage.

Nigerian Content (NC) in Nigeria Oil and Gas Industry is defined as:

"The quantum of composite value added to or created in the Nigeria Economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian Oil and Gas industry."

"Nigerian company is a company formed and registered in Nigeria in accordance with the provision of Companies and Allied Matters Act with not less than 51% equity share by Nigerians."

The following are the Nigerian Content requirement bidders are expected to comply with in their technical submission:

- Only Nigerian Indigenous Service Companies having verifiable Nigeria Equity Shareholding of 51% and above are eligible to submit tender documents.
- Tenderers to provide evidence of 50% Nigeria ownership of equipment to be deployed for operations.
- Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria.
- Furnish details of company ownership and share holding structure. Also submit clear photocopies of your CAC Forms CO2 and CO7.

- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians show overall percentage of work to be performed by Nigerian resources relative to total work volume.
- Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work; provide details of Nigerian Content focal point or manager.
- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with name and addresses including evidences of well equipped offices and workshop; attach past experience of such patronage.
- Specific to this project, provide detailed plan for staff training and development on engineering, project management and procurement (including all software to be used, number of personnel, name of Organization providing such training and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.
- Provide evidence of domiciliation of project management and procurement centres in Nigerian with physical address (not P.O Box).
- Location of in-country facilities (equipment, storage, workshops, repair and maintenance facilities and testing facilities).
- Contractor must be willing and able to provide evidence of maximization of made in Nigeria goods and services.
- Provide details on any other Nigerian Content initiative your company is involved in.
- Submit evidence of Memorandum of Agreement (MOA) with NCDMB approved R&D clusters for the execution of the R&D activities.
- Provide evidence of any Memorandum of Agreement (MOA) with Oil and Gas Trainers Association of Nigeria (OGTAN) registered trainer to conduct classroom module of training and on the job attachment.
- Provide human capacity building development plan including budget which must be a minimum of 10% of project man-hours or cost. Training must be targeted at developing capacity other than bidder's personnel. Trainees will be nominated from a database maintained by NCDMB and the services of OGTAN registered trainers utilized to cover classroom modules.
- Provide details of equipment ownership.
- Interested bidders (Vendors, original Equipment Manufacturer-OEM's and EPC Contractors) are required to present Nigerian Content Equipment Certificate (NCEC) issued by Nigerian Content Development and Monitoring Board (or evidence of application for the certificate) in respect of any components, spares, equipment, systems and packages to be used in the proposed project under tender.

5. CLOSE DATE:

Only tenderers who are pre-qualified with NJQS Product/Category Waste Management Services 3.15.07 Product/Service Category by 16:00 hours, Thursday, November 9, 2017 being advert close shall be invited to submit technical bid.

6. PLEASE NOTE THE FOLLOWING:

- Bidders eligible for this tender opportunity are expected to be pre-qualified in NJQS under the specified product/service category.
- Bidders that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorised/responsible personnel is up-to-date in their company profile in the NJQS database.
- The invitation to tender (ITTs) and any further progression of this tender shall be via Nipex. Interested bidders are therefore advised to ensure they are set-up in Nipex with a valid and active official company email address accessible by all in their organization as this shall be the only means to transmit the ITT.
- All costs incurred in preparing and processing NJQS prequalification shall be to the contractors' accounts.
- This advertisement shall neither be construed as any form of commitment on the part of SEPCO to award any contract to any company and or associated companies, sub-contractors or agents, nor shall it entitle pre-qualified companies to make claims whatsoever, and/or seek and indemnity from SEPCO and or any of its partners by virtue of such companies having been pre-qualified in NJQS.
- The tendering process shall be the NNPC contracting process requiring pre-qualified companies to submit technical tenders first. Following a technical review, only technically qualified contractors will be requested to submit commercial tenders.
- SEPCO / NNPC reserve the right to reject any and or all pre-qualified bidder at its sole discretion and at no cost whatsoever.
- SEPCO will communicate only with authorized officers of the pre-qualifying companies and NOT through individuals or agents.