



# Sterling Oil Exploration and Energy Production Company Limited (STERLING)



Operator of the Onshore Blocks OML 143, OML 146, OPL 2005 & OPL 2006 PSC

## ADVERT FOR TENDER OPPORTUNITY FOR ONSHORE DRILLING SERVICES IN BLOCK OML 143, OML 146, OPL 2005 & OPL 2006

### 1. INTRODUCTION:

Sterling Oil Exploration and Energy Production Company Limited (SEEPKO), Sterling Global Oil Resources Limited (SGORL), Sterling Exploration Limited (SEL) and Sterling International Resources Limited (SIRL) under the group of companies herein referred to as "Sterling" plans to engage the services of qualified service provider(s) for provision of various services for Sterling PSC Blocks i.e. OML 143, OML146, OPL 2005 & OPL 2006 and invites interested and pre-qualified vendors with relevant experience and capacity for technical tendering opportunity for the Onshore Drilling Campaign in OML 143 Block, OML146, OPL 2005 & OPL 2006. The Work is expected to commence in fourth quarter of 2016. The work locations shall be within SEEPKO's areas of operations in the Niger Delta. The estimated primary duration of this contract is two years with an option to extend it for another one year.

### 2. SCOPE OF WORK/SERVICE REQUIREMENTS:

#### A) Provision of Mud Engineering Services (SEEPKO/3300074/15) CATEGORY 3.01.18 (Mud Engineering Services)

Vendor shall provide Mud Engineering Services, provide all requisite mud chemicals for water and synthetic oil based mud systems and relevant additives for drilling and completion of the wells. Mud Engineering services shall be in accordance with the modern mud systems and Vendor should be capable of providing design, development and implementation of same. Vendor should be able to provide liquid mud plant and sufficient stocks of mud chemicals in country.

#### B) Provision of Cementing & Pumping Services (SEEPKO/3300075/15) CATEGORY 3.04.04 (Cementing Services)

Vendor shall supply cementing and pumping services including but not limited to cement slurry design, supply of cement and cement additives, provision for cementing equipment such as silos, compressors, mixing equipment, batch mixers, cement pumping unit, dumb iron etc. to perform primary, secondary, remedial cement jobs. Vendors shall provide pumping equipment for circulation during well control operation. Vendor shall have facilities of lab testing for cement slurry and water sample, capable of design and develop cement programme.

#### C) Provision of Casing and Tubular Running Services (SEEPKO/3300076/15) CATEGORY 3.04.05 (Casing/Tubular Running Services)

Vendor shall supply equipment and personnel to handle, clean, drift and run casing and tubing pipes ranging from 2 3/8" to 20" Vendor shall also supply equipment to run dual string of tubing.

#### D) Provision of Surface Well Testing Services (SEEPKO/3300077/15) CATEGORY 3.04.16 (Well Testing Services)

Vendor shall provide equipment, personnel and services for Surface Well Testing Operations, Surface production Monitoring, Surface Fluid Sampling and PVT Analysis and Surface Data acquisition for gas and oil wells. Vendor shall provide all the equipment including but not limited to flow head, coflex hose, ESD, sand filter, sand detector, data acquisition system, choke manifold, gauge tanks, surge tank, 3 phase separators, burner boom, etc.

#### E) Provision of Slickline Services (SEEPKO/3300078/15) CATEGORY 3.04.24 (Wireline Services)

Vendor shall provide equipment and experienced personnel for carrying slick line operation including but not limited to setting and recovery of wireline plugs (PX, PXN, F, R etc), standing valves, opening and closing of sliding sleeves, Removal of dummy gas lift valves and installation of live gas lift valves, Gauge cutting for wax / paraffin removal, Dummy runs, slick line fishing operations, running and retrieval of down hole gauges etc.

#### F) Provision of Coil Tubing and Nitrogen Simulation Services (SEEPKO/3300079/15) CATEGORY 3.04.37 (Coiled Tubing Services)

Vendor shall supply equipment, personnel and services to perform Coil Tubing Operations, Nitrogen and Simulation in live gas and oil wells. Vendor shall supply the equipment including but not limited to Coil tubing, power packs, control cabin, guide arch, injection head, Coiled tubing BOP (Quad), High pressure pumping units, data acquisition system, coiled tubing accessories like motors, connector, jets, mills, Nitrogen storage tanks, supply of Nitrogen, Nitrogen pumping unit etc.

#### G) Provision of Conductor Piling Services (SEEPKO/3300080/15) CATEGORY: 3.04.03 (Conductor Piling Services)

Vendor shall be able to supply equipments and services including but not limited to Hydraulic pile hammer, Cranes, Welding machines, Pile heads, etc to Pile Drive 16" to 30" Conductor Pipes both with Rig and without Rig on Location, to the point of refusal.

#### H) Provision of Liner Hanger Services (SEEPKO/3300081/15) CATEGORY: 3.04.19 (Liner Float, Hangers and Running Equipment Services)

The Vendor Shall provide all necessary equipment including but not limited to Liner hangers, Liner top packers, Liner running equipment, Tie back packer, Polished bore receptacles, Landing collar, Liner wiper plugs, Pipe wiper plugs, setting balls etc. The Vendor shall provide qualified engineers to carry out the above services.

#### I) Provision of Coring Services (SEEPKO/3300082/15) CATEGORY: 3.04.11 (Coring Services)

Vendor shall provide all necessary equipment, personnel, services and consumables to perform coring services using water/synthetic/oil based mud systems. Coring services also include Low-Invasion coring techniques for consolidated and un-consolidated formation. Vendor should also provide the services with respect to core handling, core plugging and core preservation with suitable and appropriate services at the well site.

#### J) Provision of Downhole Tools and Fishing Services (SEEPKO/3300083/15) CATEGORY: 1.01.03 (Drilling Tools and Retrievable Production Tools) & 1.01.06 (Fishing and Repair Tools (Drilling))

Providing drilling and fishing tools, services and qualified personal for vertical, deviated side tracked and / or horizontal wells:

- Complete set of drilling equipment i.e. drilling jars, accelerator, stabilizers etc with requisite cross overs.
- Complete set of downhole fishing equipment for drilling and completion operations.

#### K) Provision of Sand Control and Downhole Completion Services (SEEPKO/3300084/15) CATEGORY: 3.04.21 (Well Completion Services)

The services to be performed shall generally involve the following:  
The scope of work includes design, develop Sand Control systems and provide equipment, services and personnel for vertical, deviated, dual completion and horizontal wells including but not limited to,

- Gravel pack
- Stand-alone wire wrapped screens
- Expandable screens
- Other sand control designs
- Completion Equipment & Services

#### L) Provision of DST/TCP Services (SEEPKO/3300090/15) CATEGORY: 03.04.30 (Drill Stem Testing Services) & 03.04.32 (Perforation Services)

The scope of Services shall be carry out DST/TCP job in a single or more zones:

- Design, and Develop programme for DST & TCP, supervise and execute DST/TCP jobs.
- Provision for tools and equipment including but not limited to Retrievable packers, Circulating valves, tester valves, jar, safety joint, RA marker sub, Pressure and temperature recorders, crossovers, pup joints and any other parts and materials required to perform DST jobs.
- Provision for tools and equipment including but not limited to Tubing conveyed Perforation (TCP) tools, TCP gun, Mechanical & Hydraulic Firing head, charges for the gun.

### 3. MANDATORY REQUIREMENTS:

To be eligible for this tender exercise, interested Bidders are required to be pre-qualified in the Product/service Category (as mentioned against each tender under Sl. No. 2 'Scope of Work/Service Requirements' above) in NipeX Joint Qualification System (NJQS) database. All successfully pre-qualified Bidders in above category by the Bid close date will receive invitation to technical tender.

Please note, interested bidders including their sub-contractor(s) shall be required to:

- Meet all JQS mandatory requirements to be listed as "PRE-QUALIFIED" for a category in the NJQS database.
- Meet all Nigerian Content requirements stated in this advert in their responses to the invitation to technical tender. (Failure to meet the Nigerian Content requirements is a "FATAL FLAW".)

To determine if you are pre-qualified and view the product/service category you are listed for: Open [www.nipex-ng.com](http://www.nipex-ng.com) and access NJQS with your log-in details, click on continue Joint Qualification Scheme tool, click check 'My Supplier Status' and then click 'Supplier Product Group'.

If you are not listed in a product/service category noted above, and you are registered with DPR to do business for this category, please contact NipeX office at 30, Oyikan Abayomi drive, Ikoyi, Lagos with your DPR Certificate as evidence for review and necessary update.

To initiate and complete the JQS prequalification process, access [www.nipex-ng.com](http://www.nipex-ng.com) to download the application form, make necessary payments and contact NipeX office for further action.

### 4. NIGERIAN CONTENT REQUIREMENTS:

Sterling Oil Exploration and Energy Production Company Limited (SEEPKO) is committed to the development of the Nigerian Oil & Gas business in accordance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

Pursuant to enactment of the NOGICD Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian Oil and Gas Industry shall be consistent with the level set in the schedule of the Act and any other target as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

Interested bidders shall comply with the provisions of the NOGICD Act and all applicable regulations. Bidders that do not meet the Nigerian Content criterion will not be allowed to participate in next tender stage.

Nigerian Content (NC) in Nigeria Oil and Gas industry is defined as:

"The quantum of composite value added to or created in the Nigeria Economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian Oil & Gas industry."

"Nigerian company is a company formed and registered in Nigeria in accordance with the provision of Companies and Allied Matters Act with not less than 51% equity share by Nigerians.

The following are the Nigerian Content requirement bidders are expected to comply with in their technical submission:

- Only Nigerian Indigenous Service Companies having verifiable Nigeria Equity Shareholding of 51% and above are eligible to submit tender documents.
- Tenderers to provide evidence of 50% Nigeria ownership of equipment to be deployed for operations.
- Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria.
- Furnish details of company ownership and share holding structure. Also submit clear photocopies of your CAC Forms CO 2 and CO 7
- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians show overall percentage of work to be performed by Nigerian resources relative to total work volume.
- Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work; provide details of Nigerian Content focal point or manager.
- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with name and addresses including evidences of well equipped offices and workshop; attach past experience of such patronage.
- Specific to this project, provide detailed plan for staff training and development on engineering, project management and procurement (including all software to be used, number of personnel, name of Organization providing such training and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.
- Provide evidence of domiciliation of project management and procurement centres in Nigerian with physical address (not P.O Box).
- Location of in-country facilities (equipment, storage, workshops, repair and maintenance facilities and testing facilities.
- Contractor must be willing and able to provide evidence of maximization of made in Nigeria goods and services.
- Provide details on any other Nigerian Content initiative your company is involved in.
- Submit evidence of memorandum of Agreement (MOA) with NCDMB approved R&D clusters for the execution of the R&D activities.
- Provide evidence of any Memorandum of Agreement (MOA) with Oil and Gas Trainers Association of Nigeria (OGTAN) registered trainer to conduct classroom module of training and on the job attachment.
- Provide human capacity building development plan including budget which must be a minimum of 10% of project man-hours or cost. Training must be targeted at developing capacity other than bidder's personnel. Trainees will be nominated from a database maintained by NCDMB and the services of OGTAN registered trainers utilized to cover classroom modules.
- Provide details of equipment ownership.
- Interested bidders (Vendors, original Equipment Manufacturer-OEM's and EPC Contractors) are required to present Nigerian Content Equipment Certificate (NCEC) issued by Nigerian Content Development and Monitoring Board ( or evidence of application for the certificate) in respect of any components, spares, equipment, systems and packages to be used in the proposed project under tender.

### 5. CLOSE DATE:

Only tenderers who are registered with NJQS Product/Category (as mentioned against each tender under Sl. No. 2 'Scope of Work/Service Requirements' above) by 16:00 hours, Tuesday, August 30, 2016 being advert close shall be invited to submit technical bid.

### 6. Please note the following:

- Suppliers eligible for this tender opportunity are expected to be pre-qualified in NJQS under the specified product/service category.
- Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorised/responsible personnel is up-to-date in their company profile in the NJQS database.
- The invitation to tender (ITT) and any further progression of this tender shall be via NipeX. Interested bidders are therefore advised to ensure they are set-up in NipeX with a valid and active official company email address accessible by all in their organization as this shall be the only means to transmit the ITT.
- All costs incurred in preparing and processing NJQS prequalification shall be to the contractors' accounts.
- This advertisement shall neither be construed as any form of commitment on the part of SEEPKO to award any contract to any company and or associated companies, sub-contractors or agents, nor shall it entitle pre-qualified companies to make claims whatsoever, and/or seek and indemnity from SEEPKO and or any of its partners by virtue of such companies having been pre-qualified in NJQS.
- The tendering process shall be the NNPC contracting process requiring pre-qualified companies to submit technical tenders first. Following a technical review, only technically qualified contractors will be requested to submit commercial tenders.
- SEEPKO / NNPC reserve the right to reject any and or all pre-qualified supplier at its sole discretion and at no cost whatsoever.
- SEEPKO will communicate only with authorized officers of the pre-qualifying companies and NOT through individuals or agents.

Please visit the Nigerian Petroleum Exchange (NipeX) Public Opportunity Portal, [www.nipex-ng.com](http://www.nipex-ng.com) for copy of this advertisement and any other required information.