



**SHELL NIGERIA EXPLORATION AND PRODUCTION COMPANY LIMITED  
(SNEPCo)**



**TENDER OPPORTUNITY:  
PROVISION OF COLLECTION SUMP PUMPS FOR BONGA FPSO  
TENDER REF NUMBER: NG02003757  
NipeX TENDER NUMBER: 100002369**

**1.0 Introduction**

SNEPCo hereby invites reputable and competent Nigerian Companies with the requisite expertise, experience, skilled manpower and resources to apply to be considered for inclusion in the bid list for the above contract.

The work scope includes but is not limited to the provision of the under listed services:

- 1) Supply of 3 Nos. Vertically Suspended Slurry sump pumps in Duplex material complete with 5.5kW electric motor and pump to motor drive coupling. The pumps will be supplied with mounting baseplates and discharge piping to match the sump vessels and ready for immediate installation at site.
  - Tungsten Carbide coating of wet parts: Impeller, Case Cover, Side Plate, Volute Case
  - Pump assembly & disassembly labour costs,
  - Unwitnessed performance test,
  - Preservation and export crating
  - All 3 pump packages delivered DDP to Shell Onne Warehouse via sea freight
  - Provision of the following pump details and specifications: Pump Curve, Dimensional Drawing, Sectional Drawing, Materials, Painting and Pumps Standard Quality Plan, etc
- 2) Provision of 1 x Field Service Engineer to supervise the site installation, Pumps site mounting alignment testing and Commissioning at Bonga FPSO

**2.0 Mandatory Requirements**

- To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the 1.04.01: Pumps (Centrifugal, Reciprocating and Rotary) & 3.05.11: Rotating Equipment Maintenance Services Product categories in NipeX Joint Qualification System (NJQS) data base. Only successfully pre-qualified suppliers in this category will receive Invitation to Technical Tender (ITT).
- To determine if you are pre-qualified and to view the product/service category you are listed for, Open <http://vendors.nipexjqs.com> and access NJQS with your log in details. Click on Products/Services Status tab to view your status and product codes
- If you are not listed in a product/service category you are registered with the Department of Petroleum Resources (DPR) to do business, contact the NipeX office at 30, Oyinkan Abayomi Street, Ikoyi, Lagos with your DPR certificate as evidence for verification and necessary update.
- To initiate the NJQS prequalification process, access [www.nipex-ng.com](http://www.nipex-ng.com), click on services tab followed by NJQS registration.
- To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

### 3.0 NIGERIAN CONTENT REQUIREMENTS

Vendors are to demonstrate strict compliance with the provisions of Nigerian Oil & Gas Industry Content Development Act and provide the following requirements:

- Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria
  - International or multinational company working through a Nigerian subsidiary must demonstrate that a minimum of 50% of equipment to be deployed for execution of work shall be owned by the Nigerian subsidiary by providing a list of equipment for this tender and indicating those that will be owned by the Nigerian subsidiary
  - Furnish details of company ownership and shareholding structure. Also, submit clear photocopies of your CAC Forms CO2 and CO7
  - Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
  - Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also, provide details of Nigerian Content focal point or manager.
  - State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well-equipped offices and workshop; attach past experience of such patronage.
  - Specific to this work, provide detailed plan for staff training and development on equipment repairs & maintenance and procurement (including all software to be used, number of personnel, name of organization providing such training and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.
  - Location of in-country facilities (Storage, workshops, repair & maintenance facilities and testing facilities)
  - Contractor must be willing and able to provide evidence of maximization of made in Nigeria goods and services.
  - Provide details on any other Nigerian Content initiative your company is involved in
- 1.

### 4.0 Closing date

Only tenderers who are pre-qualified with NJQS in the 1.04.01: Pumps (Centrifugal, Reciprocating and Rotary) & 3.05.11: Rotating Equipment Maintenance Services Product/Service categories as at 12<sup>th</sup> **September 2017** being the advert closing date shall be invited to submit Technical Bids.

### 5.0 Additional Information

- All costs incurred in preparing and processing NJQS prequalification shall be to the contractor's accounts.
- This advertisement shall neither be construed as any form of commitment on the part of SNEPCO to award any contract to any company and or associated companies, sub-contractors or agents, nor shall it entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from SNEPCO and or any of its partners by virtue of such companies having been prequalified in NJQS.
- SNEPCO will communicate only with authorized officers of the pre-qualifying companies and NOT through individuals or Agents.

Please visit NipeX portal at [www.nipex-ng.com](http://www.nipex-ng.com) for this advert and other information and note that this tender will be processed through NipeX system.

