



## THE SHELL PETROLEUM DEVELOPMENT COMPANY OF NIGERIA LIMITED (SPDC)

Operator of the NNPC/SHELL/TEPN/AGIP Joint Venture

### TENDER OPPORTUNITY: PROVISION OF OFFSHORE AND RIGS TELECOMMUNICATION SERVICES

(NipeX Tender No: 1000003925)

#### 1.0 INTRODUCTION

The Shell Petroleum Development Company of Nigeria (SPDC) in its role as Operator of the NNPC/SHELL/TEPN/AGIP Joint Venture is seeking for interested and qualified Telecoms service providers for Offshore and Rigs Telecommunication Services, within its operational areas.

SPDC invites submission from reputable Nigerian registered companies having professional experience in Offshore and Rigs Telecommunication service. The proposed contract will commence in Q1 2020 tentatively and remain active for two years duration and one-year extension option.

#### 2.0 SCOPE OF WORK/SERVICE REQUIREMENT

The scope of work for the services shall include but not limited to

- Single satellite hop VSAT technology with 100% DAMA (Demand Assigned Multiple Access) service
- O3B Technology service
- Microwave or LTE Technology Service
- Lease of C-band / KU band/ equivalent GEO, MEO & LEO based VSAT
- Lease of required bandwidth
- Maintenance of Shell owned VSAT installations
- Provision of microwave radio link
- Supply and operations of UHF/VHF handheld radios for mobile communication
- Provision of structured office cabling for data, voice and video in offshore and rig locations

#### 3.0 MANDATORY REQUIREMENTS

1. To be eligible for this tender exercise, interested contractors are required to be pre-qualified as essential service vendors in the **3.11.09** - Telecommunication Installation/Support Services (Product/Services) category in NipeX Joint Qualification System (NJQS) data base. **Only successfully pre-qualified suppliers in this category will receive Invitation to Technical Tender (ITT).**
2. To determine if you are pre-qualified and view product/service category you are listed for, open [www.nipex-ng.com](http://www.nipex-ng.com) and access NJQS with your login details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
3. If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 8, Bayo Kuku Road, Ikoyi, Lagos with your DPR certificate as evidence for necessary update.
4. To initiate the NJQS prequalification process, access [www.nipex-ng.com](http://www.nipex-ng.com) to download the application form, make necessary payments and contact NipeX office for further action.
5. To be eligible, all tenders must comply with the Nigerian Content Requirements in the NipeX system.

#### 5.0 CLOSING DATE

Only Tenderers who are registered in the **3.11.09 -Telecommunication Installation/Support Services** NJQS product/category as at 10th October 2019 being the advert close date shall be invited to submit Technical bids.

#### 6.0 ADDITIONAL INFORMATION

- All costs incurred in preparing and processing NJQS prequalification shall be to the contractor's accounts.
- This advertisement shall neither be construed as any form of commitment on the part of SPDC to award any contract to any company and or associated companies, sub-contractors or agents, nor shall it entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from SPDC and or any of its partners by virtue of such companies having been prequalified in NJQS.
- SPDC will communicate only with authorized officers of the pre-qualifying companies and NOT through individuals or Agents.

#### 4.0 NIGERIAN CONTENT

Vendors are to demonstrate strict compliance with the provisions of Nigerian Oil & Gas Industry Content Development Act and also provide the following requirements:

- Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria
- International or multinational company working through a Nigerian subsidiary must demonstrate that a minimum of 50% of equipment to be deployed for execution of work shall be owned by the Nigerian subsidiary by providing a list of equipment for this tender and indicating those that will be owned by the Nigerian subsidiary. Valid Category C NCEC shall be submitted for all equipment to be utilized to execute the work scope
- Furnish details of company ownership and shareholding structure. Also submit clear photocopies of your CAC Forms CO2 and CO7
- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
- Provide a Nigerian Content execution plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager.
- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well-equipped offices and workshop; attach past experience of such patronage.
- In line with the NCD Human Capacity Development Initiative, Bidder shall commit to providing Project-Specific training, man-hour, budget, skill development and understudy plan for Nigerian personnel utilizing OGTAN registered trainer(s) or other approved NCDMB training institution(s).
- Location of in-country facilities (Storage, workshops, repair & maintenance facilities and testing facilities)
- Contractor must be willing and able to provide evidence of maximization of made in Nigeria goods and services.
- Provide a project-specific training plan for Nigerian nationals to be selected from a national database on the NOGIS JQS, man-hour budget, skill development and technology transfer plan for Nigerian personnel. HCD training for this tender shall be a minimum of 10% of project man-hours or 3% of contract value whichever is greater. Trainees shall be selected using the NCDMB empirical formula in the HCD procedure to estimate number of trainees while training duration shall span the entire project/contract period.

Please visit the NipeX portal at [www.nipex-ng.com](http://www.nipex-ng.com) for this advert and other information.

MANAGEMENT