



**THE SHELL PETROLEUM DEVELOPMENT COMPANY OF NIGERIA LIMITED (SPDC)
TENDER OPPORTUNITY: PROVISION OF VESSELS FOR TERMINAL TANKER HANDLING AND SUPPORT
ACTIVITIES**

TENDER REF: **NG01023000/NipeX No: 1000003271**

1.0 INTRODUCTION

SPDC hereby announces to interested and prequalified companies of an upcoming tendering opportunity for the **Provision of Vessels for Terminal Tanker Handling and Support Activities**. The proposed contract is estimated to commence in June 2019 and remain active for a duration of four (4) years.

2.0 SCOPE OF WORK

To pre-qualify for the above tender, CONTRACTORS must demonstrate the in-country availability of vessels specifications, capacity and the technical competence to undertake the scopes below:

- Provision and operation of five (5) Line Handling Tugs and Six (6) Personnel Carrier vessels for SHELL Terminals and FPSO export tanker handling and related activities on firm basis. Services of these vessels are required for crude oil export tanker handling and loading activities at export terminals and FPSO's. This will also include pre-berthing SPM inspections to ensure berth and SPM suitability prior to commencement of handling.
- Line Handling Tug Vessels (5 Nos.) shall not be more than ten (10) years old at the time of mobilisation.
- Twenty (20) meters Personnel Carrier Vessels (6 Nos.) - shall not be more than five (5) years old.
- Services to be rendered with the line handling tugs include but not limited to line export berth clearing and preparations, line handling, hose handling, static tow duties, fuel and water transfer to platforms etc.
- Fast and safe water transportation services between Bonny Terminal, Forcados Terminal and CLP/SPMs EA/Bonga Terminals, loading tankers and other areas of operation.
- Activities to be provided by the personnel carriers include infield personnel transfer on 24 hour a day and 7 days a week basis.
- Regular inspection and emergency maintenance of and the use of the mooring and hose handling equipment provided by Shell and used on-board tankers.
- Response to all offshore emergencies, which shall include but not limited to oil spill, tanker and offshore facilities fire and other emergencies as required by Shell.
- Provide back up support to other teams and loading terminals whenever necessary.
- Offshore Facility and loading systems surveillance.
- To support Shell production operations, Helicopter search and rescue, standby operations and movement of personnel between the Terminals and offshore platforms, well clusters and offshore flow stations and as required by Shell.

3.0 Mandatory Requirements

1. To be eligible for this tender exercise, interested contractors are required to be pre-qualified in Vessels Platforms/Vessels Product/Services category **3.06.08 and 3.08.01** in NipeX Joint Qualification System (NJQS) data base. Only successfully pre-qualified suppliers in this category will receive Invitation to Technical Tender (ITT).
2. To determine if you are pre-qualified and view product/service category you are listed for, open www.nipexng.com and access NJQS with your login details; click on continue Joint Qualification Scheme tool, click 'check my supplier' status and then click 'supplier product group'.
3. If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 8-10 Bayo Kuku Street, Ikoyi, Lagos with your **DPR** certificate as evidence for verification and necessary update
4. To initiate the JQS prequalification process, access www.nipexng.com to download the application form, make necessary payments and contact NipeX office for further action.
5. To be eligible, all tenders must comply with the Nigerian Content Requirements in the NipeX system.

4.0 Nigerian Content Requirements

Vendors are to demonstrate strict compliance with the provisions of Nigerian Oil & Gas Industry Content Development Act and also provide the following requirements:

- Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the Managing Directors of both companies including evidence or plans of physical operational presence and set-up in Nigeria
- Furnish details of company ownership and shareholding structure. Also submit clear photocopies of your CAC Forms CO2 and CO7

- Only Nigerian indigenous service company having 51% and above Nigerian equity shareholding in the ownership structure of the legal registered entity of tenderer in Nigeria and duly registered on the NCDMB NOGIC JQS as service providers under the applicable and relevant product category shall be allowed to bid for this work.
- Nigerian Indigenous company executing the work scope in alliance with foreign companies and multinational should ensure that:
 - the foreign company or multinational is duly registered in Nigeria
 - submit CAC forms CO2 and CO7 of the both companies
 - submit binding memorandum of agreement (MOA) stating the following:
 - The Nigerian Indigenous company will be the lead of the partnership
 - the detailed scope of work to be performed by each party
 - detailed personnel and equipment that each party will deploy to execute the work scope
 - the MOA will be governed by the laws of the Federal Republic of Nigeria
 - the MOA to be signed by the Managing Directors of both companies.
- International or multinational company working through a Nigerian subsidiary must:
 - demonstrate that the Nigerian subsidiary has 51% and above Nigerian equity shareholding in the ownership structure of the legal registered entity of tenderer in Nigeria and duly registered on the NCDMB NOGIC JQS as service providers under the applicable and relevant product category and
- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
- Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager.
- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well-equipped offices and workshop; attach past experience of such patronage.
- Specific to this work, provide detailed plan for staff training and development on equipment repairs & maintenance and procurement (including all software to be used, number of personnel, name of organization providing such training and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.
- Location of in-country facilities (Storage, workshops, repair & maintenance facilities and testing facilities)
- Contractor must be willing and able to provide evidence of maximization of made in Nigeria goods and services.
- Provide details on any other Nigerian Content initiative your company is involved in.
- Provide evidence of Nigerian Content Equipment Certificate (NCEC) from Nigerian Content Development & Monitoring Board (NCDMB) or evidence of the application of the certificates.
- Researchers that meet the technical requirements of the Board shall be notified on the Research Cluster they belong to: and they will be required to upload research proposals relevant to their cluster unto the NOGIC JQS portal (<http://www.nogicjqs.com>) on request.
- Provide evidence of registration with Nigerian Banks, Insurance companies and Legal system in Nigeria and show evidence of operation for the pass years.

5.0 CLOSING DATE:

Only Tenderers who are registered in the NJQS Product/Category 3.06.08 (Mooring System Services) **and 3.08.01 (Tugs / ROV Support/ Diving Support Vessels)** as at **14th December 2018** being the advert close date, shall be invited to submit Technical bids.

6.0 ADDITIONAL INFORMATION

- All cost incurred in preparing, registering and prequalifying for this and other product/service categories shall be borne solely by suppliers.

- Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel is up-to-date in their company profile in the NJQS database.
- SPDC will communicate only with authorized/responsible personnel of prequalified companies and NOT through unauthorized individuals or agents.
- This advertisement of “Invitation to tender” shall neither be construed to be a commitment on the part of NNPC/ SPDC to award any form of contract to any company and/or associated companies, sub-contractors or agents, nor shall it entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from NNPC/ SPDC and or any of its partners by virtue of such companies having been prequalified in NJQS.
- NNPC/ SPDC reserve the right to take final decision on any of the documents received in the pre-qualification/ Technical package.

Please visit NipeX portal at www.nipexng.com for this advert and other information. Also note that this contract will be progressed through NipeX system.