



SHELL NIGERIA EXPLORATION & PRODUCTION COMPANY LIMITED (SNEPCO)

TENDER OPPORTUNITY: (SUPPLY OF BULK METHANOL FOR BONGA FPSO)

TENDER REF: CW241883 NIPEX NO. 00000147

1.0 INTRODUCTION

SNEPCO hereby announces to interested and prequalified companies an upcoming tendering opportunity for the **Supply of Bulk Methanol to BONGA FPSO**. The proposed contract will commence tentatively in September 2019 and remain active for three years duration, followed by one-year renewal option.

Award Strategy:

A single Contract is planned for award.

Please visit the Nigerian Petroleum Exchange Portal www.nipex-ng.com for further details.

CONTRACT JUSTIFICATION

Methanol is used to keep the flow lines from subsea wellheads to the surface of the water from becoming restricted or blocked. Any unplanned shutdowns of the BONGA FPSO results in lowering of the temperature of the subsea wells to about 4⁰. This can cause formation of hydrates in the flow lines, restricting the flow of the hydrocarbons to the surface. Hydrates form when methane (natural gas) mixes with water in the production line forming ice-like crystals. In some cases, the combination of cooled wax coating the flow lines plus the formation of hydrates can completely block the flow line. The complete blockage of the flow line can often result in the need to replace the flow line to resume production.

Chemical inhibitors such as methanol is currently in use used to keep the oil and gas product from freezing and preventing the formation of hydrates.

Scope of Work

- Purchase of methanol from refinery and delivery to BONGA FPSO in Nigeria. Additional consideration includes the logistics requirements to freight the methanol from a refinery to Nigeria, including customs clearance and eventual delivery to the BONGA FPSO

3.0 Mandatory Requirements

1. To be eligible for this tender exercise, interested contractor are required to be pre-qualified as essential service vendor in the **Production/Process/Drilling Chemicals 2.07.08** (Product/Services) category in NipeX Joint Qualification System (NJQS) data base. **Only successfully pre-qualified suppliers in this category will receive Invitation to Technical Tender (ITT).**
2. To determine if you are pre-qualified and view product/service category you are listed for, open <http://vendorsnipexjqs.com> and access NJQS with your login details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
3. If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 8, Bayo Kuku Street, Ikoyi, Lagos with your DPR certificate as evidence for verification and necessary update.
4. To initiate the JQS prequalification process, access www.nipex-ng.com to download the application form, make necessary payments and contact NipeX office for further action.
5. To be eligible, all tenders must comply with the Nigerian Content Requirements in the NipeX system.

4.0 Nigerian Content Requirements

Vendors are to demonstrate strict compliance with the provisions of Nigerian Oil & Gas Industry Content Development Act and provide the following requirements:

- Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria
- International or multinational company working through a Nigerian subsidiary must demonstrate that a minimum of 50% of equipment to be deployed for execution of work shall be owned by the Nigerian subsidiary by providing a list of equipment for this tender and indicating those that will be owned by the Nigerian subsidiary
- Furnish details of company ownership and share holding structure. Also submit clear photocopies of your CAC Forms CO2 and CO7
- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
- Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager.
- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well-equipped offices and workshop; attach past experience of such patronage.

- In line with the NCD Human Capacity Development Initiative, Bidder shall commit to providing Project-Specific training, man-hour, budget, skill development and understudy plan for Nigerian personnel utilizing OGTAN registered trainer or other approved NCDMB training institution.
- Location of in-country facilities (Storage, workshops, repair & maintenance facilities and testing facilities)
- Contractor must be willing and able to provide evidence of maximization of made in Nigeria goods and services.

5.0 Closing Date: Only Tenderers who are registered in the NJQS product/category **2.07.08 Production/Process/Drilling Chemicals** as at **4pm on August 12th 2019** being the advert close date shall be invited to submit Technical bids.

6.0 Additional Information

- All costs incurred in preparing and processing NJQS prequalification shall be to the contractor's accounts.
- This advertisement shall neither be construed as any form of commitment on the part of SNEPCO to award any contract to any company and or associated companies, sub-contractors or agents, nor shall it entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from SNEPCO and or any of its partners by virtue of such companies having been prequalified in NJQS.
- SNEPCO will communicate only with authorized officers of the pre-qualifying companies and NOT through individuals or Agents.

Please visit NipeX portal at www.nipex-ng.com for this advert and other information. Also note that this contract will be progressed through NipeX system.