



SHELL NIGERIA EXPLORATION & PRODUCTION COMPANY LIMITED (SNEPCo)
TENDER OPPORTUNITY: PROVISION OF PRODUCTION CHEMICALS TECHNICAL SERVICES
FOR BONGA FPSO

TENDER REF: NG02003387; NipeX REF: 100000383

1.0 INTRODUCTION

SNEPCo hereby announces to interested and prequalified companies an upcoming tendering opportunity for the **Provision Of Production Chemicals Technical Services for Bonga FPSO**. The proposed contract will commence tentatively in Q4, 2016 and remain active for two (2) years duration, followed by one year renewal option.

2.0 SCOPE OF WORK

- The Provision of Production Chemicals, Services and Equipment for water and process (oil & gas) treatment.
- Key product types include:
 - **Specialty Chemicals:** Biocide, Demulsifier (Batch & Continuous), Filter Aid, Glycol pH Adjuster & Corrosion Inhibitors, Heating Medium Water Treating Chemicals, H₂S Scavengers, Defoamers, Low Dosage Hydrate Inhibitor, Scale Inhibitor (Production), Water Clarifier, Well Unloading Chemicals (Neutralizer, Acid Demulsifier) and Calcium Naphthenate Inhibitor/Dispersant
 - **Commodity Chemicals:** Calcium Nitrate (45% w/w solution), Glycol (Triethylene Glycol), MEG, Hydraulic Fluid (HW443), Oxygen Scavenger, etc
 - **Others:** Effluent treatment, Wastewater Treatment (primary, biological, sludge dewatering, & recovered oil handling and treatment), Potable Water, Cooling Water Treatment (pre-treatment, re-circulation, closed loop, and once-through), Boiler Feed Water & boiler water treatment, Steam/Condensate, Emulsion breakers, Wetting Agents, Corrosion Inhibitors, Scale Inhibitors, Hydrate inhibitors, Neutralizers, Antifoulants, Antifoams, Metal Passivators, Alkylation Aids, Metal Deactivators, and Fireside Additives
- Services includes but not limited to engineering and technology experts coordinating the application and monitoring chemical applications and driving systems improvements.

3.0 Mandatory Requirements

1. To be eligible for this tender exercise, interested contractor are required to be pre-qualified in **Production/Process/Drilling Chemicals Product Group 2.07.09** (Cat A-D) in NipeX Joint Qualification System (NJQS) data base. Only successfully pre-qualified suppliers in this category on the Advert Closing date will receive Invitation to Technical Tender (ITT).
2. To determine if you are pre-qualified and view product/service category you are listed for, open www.nipex-ng.com and access NJQS with your login details; click on continue Joint Qualification Scheme tool, click 'check my supplier' status and then click 'supplier product group'.
3. If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi, Lagos with your DPR certificate as evidence for verification and necessary update .
4. To initiate the JQS prequalification process, access www.nipex-ng.com to download the application form, make necessary payments and contact NipeX office for further action.
5. To be eligible, all tenders must comply with the Nigerian Content Requirements in the NipeX system.

4.0 Nigerian Content Requirements

Vendors are to demonstrate strict compliance with the provisions of Nigerian Oil & Gas Industry Content Development Act and also provide the following requirements:

- Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria
- International or multinational company working through a Nigerian subsidiary must demonstrate that a minimum of 50% of equipment to be deployed for execution of work shall be owned by the Nigerian subsidiary by providing a list of equipment for this tender and indicating those that will be owned by the Nigerian subsidiary
- Furnish details of company ownership and share holding structure. Also submit clear photocopies of your CAC Forms CO2 and CO7
- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.

- Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager.
- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well equipped offices and workshop; attach past experience of such patronage.
- Specific to this work, provide detailed plan for staff training and development on equipment repairs & maintenance and procurement (including all software to be used, number of personnel, name of organization providing such training and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.
- Location of in-country facilities (Storage, workshops, repair & maintenance facilities and testing facilities)
- Contractor must be willing and able to provide evidence of maximization of made in Nigeria goods and services.
- Provide details on any other Nigerian Content initiative your company is involved in.
- Provide evidence of Nigerian Content Equipment Certificate (NCEC) from Nigerian Content Development & Monitoring Board (NCDMB) or evidence of the application of the certificates
- All service companies are required to sign a MOA with any of the research clusters. The MOA shall indicate how the service company intends to use the relevant research clusters during project execution to the satisfaction of the Board.
- Researchers that meet the technical requirements of the Board shall be notified on the Research Cluster they belong to: and they will be required to upload research proposals relevant to their cluster unto the NOGIC JQS portal (<http://www.nogicjqs.com>) on request.
- For any position to be occupied by expatriate, submit verifiable evidence of expatriate quota approval or NOGIC expatriate biometric system card approved by NCDMB.
- For any position occupied by subcontractor or supplier, tenderer shall submit CAC form CO2/CO7 of the subcontractor, a binding memorandum of agreement governs by Nigerian Law and stating the personnel to be supplied.

5.0 CLOSING DATE

Only Tenderers who are registered in the NJQS Product/Category **Production/Process/Drilling Chemicals** Product Group 2.07.09 (Cat A-D) as at **21st October 2016**, being the advert closing date, shall be invited to submit Technical bids.

6.0 ADDITIONAL INFORMATION

- All cost incurred in preparing, registering and prequalifying for this and other product/service categories shall be borne solely by suppliers.
- Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel is up-to-date in their company profile in the NJQS database.
- SNEPCo will communicate only with authorized/responsible personnel of prequalified companies and NOT through unauthorized individuals or agents.
- This advertisement of “Invitation to tender” shall neither be construed to be a commitment on the part of NNPC/SNEPCo to award any form of contract to any company and/or associated companies, sub-contractors or agents, nor shall it entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from NNPC/ SNEPCo and or any of its partners by virtue of such companies having been prequalified in NJQS.
- NNPC/ SNEPCo reserves the right to take final decision on any of the documents received in the pre-qualification/ technical package.

Please visit NipeX portal at www.nipex-ng.com for this advert and other information. Also note that this contract will be progressed through NipeX system.