



**SHELL NIGERIA EXPLORATION AND PRODUCTION COMPANY  
LIMITED (SNEPCo)**



**TENDER OPPORTUNITY: PROVISION OF FISHING SERVICES**  
**TENDER REF: NG02003777**                      **NipeX Reference:**  
**SNEPCO.0000098**

**1.0 Introduction**

Shell Nigeria Exploration and Production Company Limited (SNEPCO), the operator of Oil Mining Lease 118 (OML 118) on behalf of itself and other Co-Venturers consisting of Nigerian Agip oil Company Limited, Total E&P Nigeria, and ESSO Exploration and Production Nigeria (Deepwater) Limited under a Production Sharing Contract (PSC) with Nigerian National Petroleum Corporation (NNPC) hereby invites reputable and competent registered Nigerian companies (DPR registered and licensed) with proven experience in the provision of Fishing Services listed in the scope of work below to apply for inclusion into the bid list of the tender.

**Please visit the Nigerian Petroleum Exchange Portal [www.nipex-ng.com](http://www.nipex-ng.com) for further details.**

**2.0 Scope of Work/Service Requirements**

The work scope shall include the following:

- Provision of Fishing tools and associated services for relevant sizes of cased and open hole fishing operations including, but not limited to Reverse circulating junk baskets, Hydro-mechanical drilling and fishing jars, Fishing magnets, Rotary mills, Section mills etc.
- Provision of Whipstocks and associated services.
- Provision of pipe recovery and associated cutting services including, but not limited to, mechanical, chemical and hydraulic cutters for cutting and retrieval of casing, drillstring, workstring, tubing, coil tubing and/or wireline;
- Prepare a fishing programme and Execution Plan prior to each fishing job including, but not limited to, detailed operational sequence and procedures, and shall include Bottom Hole assembly design schematic with appropriate dimensions, required equipment, contingencies, personnel requirement and areas of responsibility and safety measures.
- Provision of all suites of fishing tools in accordance with latest technology and standards, and provide competent personnel for the efficient deployment of such tools to meet the objectives of the job.
- Provision of complete function testing, certification, pressure testing and complete assembly and installation as applicable of all Fishing tools on arrival at DRILLING UNIT and prior to performing the WORK.

**3.0 Mandatory Requirements**

- To be eligible for this tender exercise, interested Tenderers are required to be pre-qualified in the following Product Categories in NipeX Joint Qualifications System (NJQS) database:
  - 1.01.06 Fishing and Repair Tools and
  - 3.04.11 Fishing/Wireline Services.

- All successfully prequalified suppliers in these categories will receive Invitation to Tender (ITT).
- To determine if you are pre-qualified and view the product/services category you are listed for: Open <http://vendors.nipexjqs.com> and access NJQS with your log in details. Click on Products/Services Status tab to view your status and product codes.
- If you are not listed in a product/service category that you are registered with at DPR to do business, you may contact NipeX' office at 30, Oyinkan Abayomi Street, Ikoyi, Lagos, with your DPR certificate as evidence for verification and necessary update.
- To initiate the JQS Pre-qualification process, you may access [www.nipex-ng.com](http://www.nipex-ng.com) click on services tab followed by NJQS registration.
- To be eligible all Tenderers shall also be required to comply with the Nigerian Content requirements in the NipeX system.

#### **4.0 NIGERIAN CONTENT REQUIREMENTS**

Tenderers are to note that they will be requested during the technical tender to give full details of their relevant strategy to ensure that they fully comply with the Nigerian Oil & Gas Industry Content Development (NOGICD) Act, 2010 as non-compliance will constitute a FATAL FLAW in all tender evaluations. In line with the above, Tenderers will be required to ensure that information on the following, among others, is included in their technical submission:

- Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria
- International or multinational companies working through a Nigerian subsidiary must demonstrate that a minimum 50% of equipment to be deployed for execution of work shall be owned by the Nigerian subsidiary by providing a list of equipment for this tender and indicating those that will be owned by the Nigerian subsidiary
- Furnish details of company ownership and share holding structure. Also submit clear photocopies of your CAC Forms CO2 and CO7
- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
- Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager.
- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well equipped offices and workshop; attach past experience of such patronage.
- Specific to this project, provide detailed plan for human capacity building

of the National skill pool on the project-specific courses as stated in the ITT (including all software to be used, number of personnel, name of organization providing such training and evidence of past training record) including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.

- Provide the Nigerian Content Equipment Certificate NCEC for equipment.
- Demonstrate plan that the company has legal, insurance and banking operations with Nigerian firms.
- Human Capital Development: Tenderers plan and strategy for Human capacity development training on this tender shall comply with 10% of project hours as HCD training hours or 3% of total contract cost whichever is greater. The number of trainees shall be determined in accordance with NCDMB HCD training guidelines and the service of OGTAN registration and the training modules.

#### **5.0 Closing date**

Only tenderers who are registered in the NJQS Service categories as listed in Section 3.0 above as at **22nd December 2017** being the advert closing date shall be invited to submit Technical Bids.

#### **6.0 Additional Information**

- All cost incurred in registering and prequalifying for this and other product/service categories shall be borne solely by suppliers.
- Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel is up-to-date in their company profile in the NJQS database.
- SNEPCO shall communicate only with authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.
- All respondents to SNEPCO must ensure full compliance with the Nigerian Oil and Gas Industry Content Development Act, 2010. (NOGICD) All respondents should educate themselves on the requirements of the NOGICD and ensure full compliance. Non-Compliance is a FATAL FLAW.
- This advertisement of "Invitation to tender" shall not be construed to be a commitment on the part of NNPC/SNEPCO to award any form of contract to any company and/or associated companies, sub-contractors or agents; nor shall it entitle any company submitting documents to claim any indemnity from NNPC/SNEPCO and/or any of its partners. NNPC/SNEPCO reserves the right to take final decision on any of the documents received in the pre-qualification/ Technical package.

**Please visit NipeX portal at [www.nipex-ng.com](http://www.nipex-ng.com) for this advert and other information and note that this tender will be processed through NipeX system.**