



SHELL PETROLEUM DEVELOPMENT COMPANY LIMITED (SPDC)



TENDER OPPORTUNITY
PROVISION OF DRILLING FLUIDS, CHEMICALS AND SERVICES FOR SPDC. TENDER REF:
NG01020520
NIPEX No: 1000000342

1.0 Introduction

SPDC hereby invites reputable and competent Nigerian Companies with the requisite expertise, experience, skilled manpower and technology to apply to be considered for inclusion in the bid list for the above contract.

2.0 Scope of Work/ Service Requirements

The scope of work shall be but not limited to primary and remedial drilling fluids operations required in the well delivery process. As a minimum, CONTRACTOR shall provide the following:

- Drilling fluids systems;
 - Type 1- Bentonite / Spud Mud
 - Type 2- KCL / Polymer Mud
 - Type 3 - High Performance Water Based Mud
 - Type 4 - Low Toxic Oil Based Mud
 - Type 5 - Synthetic Based Mud (Paraffin)
 - Type 6 - Synthetic Based Mud (Internal Olefin)
 - Type 7 - Synthetic Based Mud (Ester)
 - Type 8- Synthetic Based Drill-In-Fluid (SB-DIF)
 - Type 9 - Water Based Drill-In-Fluid (WB-DIF)
- Drilling fluids chemicals, additives and other raw materials required to deliver quality drilling fluids and chemical services.
- Warehouse for storage of drilling chemicals, raw and finished materials, Barite and Bentonite in bags and on pallets.
- Workshop for general repair and maintenance of CONTRACTOR's plant, machinery and equipment.
- Laboratories one each at DRILLING UNIT, Mixing Facility and LOCAL BASE for drilling fluids testing and QA/QC of drilling chemicals, raw materials. Such equipment should be able to test fluids for HPHT well applications.
- Mixing Facility for storage, mixing and treatment of drilling fluids. Such facility should have a minimum of 4,500bbls storage and 350bbls mixing capacity and located at CONTRACTOR's Base.
- Bulk Storage Facility, Silos for Bentonite and Barite should have a minimum capacity of 200/500MT and transfer rate of 1200ft³/min. Such Silos should be located at CONTRACTOR's Base.
- Transportation of all CONTRACTOR's items to well or dock location.
- Engineering and Technical personnel to perform all drilling fluids chemical and associated testing services on location. Such personnel shall provide all reports and documentation including but not limited to Fluids Cost Daily Report, Weekly Inventory Reports, End of Well reports, Drilling Fluids testing Report, Environmental Regulatory Reports as when required by COMPANY.
- Computers and Software for all of COMPANY's rig sites.
- Drilling Fluids Programme showing all relevant information for undertaking operations.

3.0 Mandatory Requirements

- To be eligible for this exercise, interested Tenderers are required to be prequalified in the Product/Service Categories **3.04.15** (Mud/Drilling Fluid), **3.01.18** (Mud Engineering Services) and **1.01.01** (Drilling Machinery, Mud Equipment and Accessories) in the NipeX Joint Qualification System (NJQS) database. All successfully pre-qualified suppliers in this category will receive a Technical Invitation to Tender (ITT).
- To determine if you are pre-qualified and to view the product/service category you are listed for, log on to www.nipex-ng.com and access the NJQS with your log in details, click on "Continue to Joint Qualification Scheme tool", click on "check my supplier status" and then click "Supplier product group".
- If you are not listed in a product/service category you are registered with the Department of Petroleum Resources (DPR) to do business, contact the NipeX office at 30, Oyinkan Abayomi Street, Ikoyi, Lagos with your DPR certificate as evidence for verification and necessary update.
- To initiate the NJQS prequalification process, access www.nipex-ng.com to download the application form, make necessary payments and contact the NipeX office for further action.
- To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

4.0 NIGERIAN CONTENT REQUIREMENTS

Tenderers are to note that they will be requested during the technical tender to give full details of their relevant strategy to ensure that they fully comply with the Nigerian Oil & Gas Industry Content Development (NOGICD) Act, 2010 as non-compliance will constitute a FATAL FLAW in all tender evaluations. In line with the above, Tenderers will be required to ensure that information on the following, among others, is included in their technical submission:

1. Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria
2. International or multinational companies working through a Nigerian subsidiary must demonstrate that a minimum 50% of equipment to be deployed for execution of work shall be owned by the Nigerian subsidiary by providing a list of equipment for this tender and indicating those that will be owned by the Nigerian subsidiary
3. Furnish details of company ownership and share holding structure. Also submit clear photocopies of your CAC Forms CO2 and CO7
4. Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
5. Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager.
6. State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well equipped offices and workshop; attach past experience of such patronage.
7. Specific to this project, provide detailed plan for staff training and development on engineering, project management and procurement (including all software to be used, number of personnel, name of organization providing such training and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.
8. Location of in-country facilities (Storage, workshops, repair).
9. Contractor must be willing and able to provide evidence of maximization of made in Nigeria goods and services.
10. Provide details on any other Nigerian Content initiative your company is involved in.
11. Provide evidence of Nigerian Content Equipment Certificate (NCEC) from Nigerian Content Development & Monitoring Board (NCDMB) or evidence of the application of the certificates
12. All service companies are required to sign a MOA with any of the research clusters. The MOA shall indicate how the service company intends to use the relevant research clusters during project execution to the satisfaction of the Board.
13. Researchers that meet the technical requirements of the Board shall be notified on the Research Cluster they belong to: and they will be required to upload research proposals relevant to their cluster unto the NOGIC JQS portal (<http://www.nogicjqs.com>) on request.

4.0 Closing date

Only tenderers who are registered with NJQS in the **relevant** Product/Service category as at **Monday November 21, 2016** being the advert closing date shall be invited to submit Technical Bids.

5.0 Additional Information

- Expected Contract Award Date: **Q1 2017**
- Contract Duration: **2 years + a 1 year extension option**
- All respondents to Shell Nigeria advertisements must ensure full compliance with the Nigerian Oil & Gas Industry Content Development Act, 2010. Respondents should educate themselves on the Nigerian Oil & Gas Industry Content Development Act, 2010. Non-compliance will disqualify respondents from further consideration.
- This advertisement is not an invitation to tender for the above services. There is no commitment or obligation, implied or otherwise, for SPDC to issue a tender or enter into a contract. Participation in the pre-qualification exercise does not construe or imply any commitment to any party or entitle any party to any indemnity or any form of payment from SPDC.

Please visit NipeX portal at www.nipex-ng.com for this advert and other information and note that this tender will be processed through NipeX system.