



## NIGERIAN PETROLEUM DEVELOPMENT COMPANY (NPDC) LIMITED

(A SUBSIDIARY OF NIGERIAN NATIONAL PETROLEUM CORPORATION)

62/64 SAPELE ROAD,

P.M.B. 1262 BENIN CITY, NIGERIA



### REQUEST FOR PROPOSAL (RFP) FOR THE COMMERCIALIZATION OF NPDC'S NON-OIL AND GAS ASSETS

#### TENDER TITLE: COMMERCIALIZATION OF NPDC'S NON-OIL AND GAS ASSETS (NOGA)

#### 1.0 INTRODUCTION:

Nigerian Petroleum Development Company (NPDC) Limited - a subsidiary of Nigerian National Petroleum Corporation (NNPC) has a requirement for the Commercialization of its 6Nos Non-Oil and Gas Assets all located in Warri, Delta State. The objective is to unlock huge revenue potentials of the Asset. NPDC hereby, invites interested reputable and competent Investors for an opportunity of a Public Private Partnership (PPP) arrangement in any of the 6 under-listed Assets.

#### 2.0 SERVICES REQUIRED/SCOPE OF WORK:

The proposed scope(s) for the six (6) assets are as listed below, but not limited to the work items.

S/N	ASSET	Asset Description and Scope of Work (include but not limited to the understated)
1.	<p><b>Commercialization of Edjeba Central Power Plant (CPP).</b></p> <p><b>Tender Number: N20-S000118.</b></p> <p><b>Product Code Number: 4.05.12</b></p> <p><b>NipeX Shopping Cart Number: 1000004968</b></p>	<p>The Central Power Plant (CPP), Edjeba constructed on an approximate land area of 23,330 square meters (2.333 hectares) is Currently operational with an installed power generating capacity of 9.6MW from 4Nos Ruston Gas Turbines Units. The current capacity utilized is not more than 4.5MW. The Edjeba estate, Ogonu Residential, Ogonu Industrial Areas and the Idugboe estate are the primary beneficiary of the power generated from the plant. The Plant distribution network is designed to supply power to customers via substations located at;</p> <ol style="list-style-type: none"> <li>1. Edjeba Estate.</li> <li>2. Main Office Area (MOA), opposite FGC, Warri.</li> <li>3. OML-34 Residential Area Ogonu and SPDC Industrial Area Ogonu.</li> <li>4. Ogonu Golf club and resort.</li> </ol> <p>To optimally Operate and Maintain the CPP subject to mutually agreed terms for sustainable benefit of all stakeholders, there is a need for subsequent further investment as follows:</p> <ul style="list-style-type: none"> <li>• Rehabilitation and Upgrade of existing Turbine units 1 &amp; 2 from TB5000 to TB5400 including ancillary equipment.</li> <li>• Upgrade of existing Control Systems for Turbine units 1, 2 &amp; 3 to a new Rustonic Replacement Unit (RRU).</li> <li>• Engineering, Procurement, Construction and Installation (EPCI) of a new turbine unit (Minimum of 5MW) on an available fifth bay at the Edjeba Central Power Plant facility.</li> <li>• Procurement and Installation of Smart Metering Devices and automation of same for easy Customer accessibility.</li> <li>• Expansion and Upgrade of existing Transmission network to cover Potential Customers' base.</li> <li>• Revamp of existing Distribution facilities and Installation of new ones where necessary.</li> </ul>

		<ul style="list-style-type: none"> <li>Acquisition of operating licenses and all other statutory approvals for Power Generation, Transmission and Distribution to the public.</li> </ul>
2.	<p><b>Commercialization of Edjeba Central Sewage Treatment Plant (CSTP).</b></p> <p><b>Tender Number: N20-S000140.</b></p> <p><b>Product Code Number: 3.15.07</b></p> <p><b>NipeX Shopping Cart Number: 1000004969</b></p>	<p>The Central Sewage Treatment Plant (CSTP) is a twin Compact C-3000 Model plant located within the OML-34 Edjeba Estate. Commissioned in 1982 to treat sewage generated from Edjeba, Main Office Area, Residential and Industrial areas of Ogunu.</p> <p>An upgrade of the plant was carried out in 2002 which increased the plant capacity to 987.16m<sup>3</sup>/day thereby enabling it to handle sewage generated from all external Land locations during SPDC West operations. Designed Plant Capacity is 987.16m<sup>3</sup>/day. However, the average volume of sewage generated within Edjeba daily is approximately 299.10m<sup>3</sup>.</p> <p>There are 11 Lift Pump Stations (1, 2, 3, 4, 5, 6, 7, 14, 15, 19 &amp; Sludge pump) strategically located within Edjeba. The underground sewer line has about 120 Manholes within Edjeba Industrial Area (I.A) and Residential Area (R.A).</p> <p>The scope is to optimally Operate and Maintain the CSTP subject to mutually agreed terms for sustainable benefit of all stakeholders. This would require subsequent further investment as follows:</p> <ul style="list-style-type: none"> <li>Rehabilitation and Upgrade of all mono pumps and ancillary equipment at Eleven (11) Pump stations within the Edjeba Facility.</li> <li>Upgrade of Motor Control Panels and Laboratory equipment.</li> <li>Procurement of Vacuum Trucks for the conveyance of waste from other locations to the processing plant.</li> <li>Engineering, Procurement, Construction &amp; Installation of a Biodigester (Biogas) Mini Plant and gas delivery network.</li> <li>Procurement and Installation of Smart Metering Devices.</li> <li>Acquisition of all statutory licenses required for the operation of the plant.</li> </ul>
3.	<p><b>Commercialization of the Ogunu Hospital.</b></p> <p><b>Tender Number: N20-S000119.</b></p> <p><b>Product Code Number: 3.18.12</b></p> <p><b>NipeX Shopping Cart Number: 1000004970</b></p>	<p>The Ogunu Hospital is a well-equipped 50 bed, Health Care Facility covering a total land area of 19,135 square meters (1.9135 hectares). The Medical Facility complex comprises of: Out Patients Department (OPD), Administrative, Pharmacy, Office Block, Consulting Block, General Ward, the Intensive Care Unit (ICU), a New General Ward, Children and Maternity Ward, Environmental Health, Laboratory Block, Theatre/CSSD with other appurtenant structures.</p> <p>The hospital was accredited by the Council of Health Service Accreditation of Southern Africa (COHSASA) in 2010 and re-accredited in 2012. However, the Hospital was Decommissioned since June 2013.</p> <p>The scope is to revive and optimally Manage, Operate and Maintain the Ogunu Hospital with all relevant logistics for a seamless operation subject to terms and conditions mutually agreed. This would further require:</p> <ul style="list-style-type: none"> <li>Revamp and upgrade of existing Hospital infrastructure to the status of a World-Class Medical Centre.</li> <li>Procurement and Installation of required state-of-the-art medical laboratory equipment.</li> </ul>

		<ul style="list-style-type: none"> <li>• Facilitate upgrade of the facility to a specialist centre.</li> <li>• Acquisition of statutory medical licenses for operation of the Hospital.</li> <li>• Mobilization of Equipment, Materials and Personnel to site.</li> </ul>
4.	<p><b>Commercialization of the Ogunu Golf Course and Resort, Warri (OGRW).</b></p> <p><b>Tender Number: N20-S000117.</b></p> <p><b>Product Code Number: 3.18.14</b></p> <p><b>NipeX Shopping Cart Number: 1000004971</b></p>	<p>The Ogunu Golf Course and Resort (Formally Shell Golf Club, Ogunu), an 18-Hole Golf Course, with a well-furnished club house, a standard size swimming pool, a squash, lawn tennis courts, a fitness centre etc. all occupying approximately 333,438 square meters (33.3438 hectares) of land area. The club has about 300 members from the retired and serving personnel as well as from the community.</p> <p>The Scope is to Optimally Operate the Golf Course and Resort subject to mutually agreed terms for sustainable benefit of all stakeholders. This would require:</p> <ul style="list-style-type: none"> <li>• Revamp and Upgrade of existing Thirty-(30) room hotel accommodation within the Golf Course and Resort.</li> <li>• Completion and commissioning of a One Thousand (1000) seats capacity Conference and Event Arena.</li> <li>• Rehabilitation of all Recreational Centres including: Two (2) Standard Lawn Tennis Courts, Swimming Pools (Adult and Children sections), Two (2) Standard Squash Courts, Table Tennis Room, Restaurant and Golf Pavilion.</li> <li>• Placement of a Facility Maintenance contract to keep the Resort within internationally acceptable standards.</li> </ul>
5.	<p><b>Commercialization of Main Office Area (MOA).</b></p> <p><b>Tender Number: N20-S000138</b></p> <p><b>Product Code Number: 3.18.24</b></p> <p><b>NipeX Shopping Cart Number: 1000004972</b></p>	<p>The MOA is a large complex building comprising of a 7-office blocks of various sizes with other auxiliary structures. The MOA has a total land area of approximately 147,691m<sup>2</sup> located at the south west of Warri, housing many other notable government and commercial establishments such as the Sea-port, Federal Government college, Banks, etc.</p> <p>The Scope is to collaborate for Optimal operation and utilisation of the facility as Corporate, Educational, Commercial or any other appropriate purpose that would guarantee sustainable revenue generation. This would require:</p> <ul style="list-style-type: none"> <li>• Revamp of the existing infrastructures in line with the optimal purpose of choice.</li> <li>• Provision of excellent Facility and Estate Maintenance and Management services to preserve the value of the property, ensure sustainability and generate revenue.</li> <li>• Seamless integration of all relevant stakeholders for optimal operations</li> </ul>
6.	<p><b>Commercialization of the Warri Ramp.</b></p> <p><b>Tender Number: N20-S000139</b></p> <p><b>Product Code Number: 3.18.14</b></p> <p><b>NipeX Shopping Cart Number: 1000004973</b></p>	<p>The Warri Ramp is a well-landscaped Ultra-Modern Club/Recreational Event Facility with a notable Olympic-Sized Swimming Pool, Main Club House/Event Hall, and existing ancillary facilities amidst luxurious garden and occupying approximately 26,863.2 square meters (2.6863 hectares) of land area.</p> <p>The scope is to collaborate for an optimal operation and maintenance for the utilisation of the facility to generate revenue. This would require a further:</p> <ul style="list-style-type: none"> <li>• Revamp and Upgrade of existing Event Centre, Restaurant and Outdoor Bush Huts.</li> </ul>

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|  |  | <ul style="list-style-type: none"><li>• Re-modelling and Construction of a proposed Shopping Mall, Sports and Event Arena.</li><li>• Rehabilitation of Recreational Centres including: Two (2) Standard Lawn Tennis Courts, Olympic Size Swimming Pool (Adult and Children sections) and Children Playground.</li><li>• Placement of a Facility Maintenance contract to keep the Resort within internationally acceptable standards.</li></ul> |
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**Site Condition:**

Potential bidders are advised to carry out their own comprehensive due diligence and site visit to inspect the facility of interest and its associated Land to understand the nature and present conditions before making their bids. NPDC shall not be liable for any misjudgement or inaccurate estimation of value of the asset.

**Contract Strategy:**

The strategy is to enter into a Public Private Partnership (PPP) arrangement with the Company/Consortium with the most responsive evaluated Investment proposal. NPDC shall retain the selected Company/Consortium for the partnership throughout the contract duration.

Bidders are invited to bid for a maximum of Two (2) Non-Oil and Gas Assets only. However, only one (1) Asset would be awarded to a successful bidder. You are expected to state the Tender Name and Number being bid for.

### 3.0 MANDATORY REQUIREMENTS:

Interested companies or consortia (which may comprise both Original Equipment Manufacturers/suitable Multinationals and Nigerian/indigenous service providers) are required to submit the following documents.

Failure to submit any of the under-listed documents for each member in the case of consortia may result in the disqualification of the individual member and entire consortium.

1. To be eligible for this tender exercise, interested Companies are required to be pre-qualified in the Product/Services categories (**4.05.12 Power Generation and Transmission, 3.15.07, Waste Management Services, 3.18.12 Medical Services, 3.18.14 Recreational Services & 3.18.24 Facilities Management**), in NipeX joint Qualification System (NJQS) database.
2. To determine if you are pre-qualified and view the products/services category you are listed for: Open <http://vendors.nipexiqs.com> and access NJQS with your log in details. Click on products/services status tab to view your status and product codes.
3. If you are not listed in a Product/Service category and you are registered with DPR to do business, contact NipeX office at No. 8 Bayo Kuku Road, Ikoyi, Lagos with your DPR certificate as evidence for verification and necessary update
4. To initiate the JQS pre-qualification process, access [www.nipexng-ng.com](http://www.nipexng-ng.com) click on services tab followed by NJQS.
5. Certified True Copy of the Certificate of Incorporation obtained from the Corporate Affairs Commission within the last twelve (12) months ending November 2020 and CAC form CO2 (statement of share capital and return of allotment ) and CO7 (particulars of Directors).
6. Full details of Company profiles, including details of ownership of each alliance member if Contractor is a consortium or alliance.
7. For a tendering consortium or alliance, evidence of legally binding agreements between members of the consortium (MOU), providing detailed listing of the specific set(s) of services that each member of the consortium will be primarily responsible for or assigned within the overall tender work scope.
8. Copy of Department of Petroleum Resources (DPR) registration certificate in relevant area.
9. Certified True Copy by The Federal Inland Revenue Service or Notary Public or Commissioner for Oaths of the Company's Tax Clearance Certificate for the last three years 2017, 2018 and 2019 (Receipts not acceptable) ending 31st December 2020.
10. Certificate of Compliance with the provisions of the Pension Reform Act, 2004 issued by the National Pension Commission (PENCOM) expiring not earlier than 31st December 2020.
11. Employee Compensation Scheme (ECS) Clearance Certificate as evidence of compliance with the provisions of the Employee Compensation Act 2010 issued by Nigerian Social Insurance Trust Fund expiring not earlier than 31st December 2020 (Receipts not acceptable).
12. Evidence of Certificate of compliance with the provisions of Industrial Training Fund (ITF) Act 2011 as issued by the ITF expiring not earlier than 31st December, 2020.
13. Interim Registration Report (IRR) for Nigerian companies as evidence of registration in the National Data Base of Bureau of Public Procurement (BPP) for Federal Contractors, Consultants and Service Providers (NDCCSPs) expiring 31st December, 2020
14. Evidence of financial capability: Interested Investors are required to submit bid bonds for the category of interest as follows: Bid bonds will be returned for unsuccessful bidders.

i	CPP	5 Million US Dollars
ii	HOSPITAL	4 Million US Dollars
iii	CSTP	3 Million US Dollars
iv	MOA	3 Million USD Equivalent
v	GOLF COURSE AND RESORT	40 Million Naira
vi	RAMP	40 Million Naira

15. Company's financial details and audited accounts over the last three (3) years, 2017 - 2019 (audited accounts report shall be from a registered accounting firm).
16. Demonstration of minimum annual turnover of **USD2 Million** and net worth of not less than **USD5 Million** for 14; i-iv, and a minimum annual turnover of **USD1 Million** and net worth of not less than **USD2.5Million** for 14; iv-v, for the Financial Year Ending of 2019.
17. To provide in detail Company's Health, Safety, Environment & Security policy and management systems, including evidence of any internationally recognised accreditation (e.g. ISO certification).
18. Provide Security and Community relations' management proposal, giving in detail how your Company has successfully handled security and community related issues in the past and propose to do so for the said project.
19. Details of company QA/QC programme, including evidence of any internationally recognised accreditation (e.g. ISO 9000).
20. To provide documented evidence of past relevant experience and successful performance of three (3) similar works carried out in the past five (5) years.
21. A prospective bidder shall provide a sworn affidavit to support action as follows:
  - a) To allow NNPC verify all claims made in your submission
  - b) To allow NNPC verify that your organization is not in receivership, nor the subject of any form of insolvency of bankruptcy proceedings or the subject of any form of winding up petition or proceedings.
  - c) To confirm that the company is not a replacement for a hitherto tax defaulting company.
  - d) Disclosing whether or not any officer of the relevant committees of the Nigerian National Petroleum Corporation or the Bureau of Public Procurement is a former or present Director, shareholder or has any pecuniary interest in the bidder
  - e) To confirm that all information presented in its bid are true and correct in all particulars.
  - f) To confirm that your company does not have any Director who has been convicted in any country for a criminal offence relating to fraud or any financial impropriety or criminal misrepresentation or falsification of facts, relating to any matter.
22. All documents for submission must be transmitted with a duly signed covering/forwarding letter by the authorized officer of the firm under the Company/Firm's letter head paper bearing amongst others, the Names and Nationalities of the Directors of the Company, the Registration Number (RC) as issued by the Corporate Affairs Commission (CAC), Contact Address, Telephone Number (preferably GSM No.) and Email Address
23. Any additional information that may enhance the potential of the company.

**4.0 NIGERIAN CONTENT DEVELOPMENT: To be eligible, all tenderers' must comply with the Nigerian Content Development (NCD) requirements as contained below.**

**Where applicable.** Interested Investors are to demonstrate strict compliance with the provisions of the Nigerian Oil & Gas Industry Content Development Act and provide the following requirements:

1. Demonstrate that the entity proposed for execution of the service is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria.
2. International or multinational companies working through a Nigerian subsidiary must demonstrate that a minimum of 50% of equipment to be deployed for execution of the work shall be owned by the Nigerian subsidiary by providing a list of equipment for this tender and including those that will be owned by the Nigerian subsidiary.
3. Furnish details of company ownership and shareholding structure with photocopies of Forms CAC2 and CAC7.
4. Provide a Nigerian Content Plan with detailed description of the role, work scope, man-hours and responsibilities of all the Nigerian companies and personnel that will be involved in executing the work also provide details of Nigeria Content focal point or Manager.
5. State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well-equipped offices and workshop.
6. Provide detailed description of the location of in-country offices.

Interested Companies are to note that pursuant to NPDC (NNPC) and Federal Government Policy to provide opportunities for Nigerian contractors and the development of local expertise, all the applicants must comply fully with the NOGICD Act to give preference to Nigerian companies or foreign companies with Nigerian affiliate and local ownership, which demonstrate willingness to execute the project to the satisfaction of the Nigerian Content requirements and guidelines. Each applicant is enjoined to avail themselves of the requirements of the Nigerian Oil and Gas Industry Content Development (NOGICD) Act for full compliance.

Nigerian Petroleum Development Company on behalf of the Joint Venture partners is committed to fully comply with the requirements of the NOGICD Act. In maximizing the local content of this project, pre-qualifiers are requested to give full details of their strategy for the local content implementation in order to comply fully with the law.

In compliance with NOGICD Act requirements for Research & Development therefore, the following should be noted:

- a) All Operators or project promoters in the Oil and Gas industry launching service contracts or other applicable projects with completion period of twelve (12) months and above shall provide R&D implementation arrangement with at least one applicable R&D cluster approved by the Board as part of the Operator's Nigerian Content Plan for the project or service. The arrangement shall be in the form of a Memorandum of Agreement (MOA) and indicate how the Operator will deploy the Cluster for any R&D requirements during the contract phase and the first five years of the service life of the field, facility or plant.
- b) All Operators are to include in their ITT documents, a requirement that any service company bidding for such a project shall submit as part of Nigerian Content requirement, a signed MOA between it and one of the R&D Clusters relevant to the project. All service companies are required to sign an MOA with any of the research Clusters. The MOA shall indicate how the service company intends to use the relevant research Clusters during project execution to the satisfaction of the Board. The MOA shall form part of the documents to be reviewed at technical evaluation stage.

## 5.0 CLOSING DATE:

Only Tenderers who are registered with NJQS Product/Category **(4.05.12 Power Generation and Transmission, 3.15.07, Waste Management Services, 3.18.12 Medical Services, 3.18.14 Recreational Services & 3.18.24 Facilities Management)** as at **15:00 hours on Wednesday, January 20, 2021**. Being the advert closing date shall be invited.

## 6.0 ADDITIONAL INFORMATION:

- 1 Late submissions shall be rejected
- 2 This **“Request for Proposal (RfP)”** shall not be construed as a commitment on part of NPDC/NNPC, nor shall it entitle Applicants to make any claims whatsoever and/or seek any indemnity from NNPC and/or any of its Subsidiaries by virtue of such Applicants having responded to this Advert.
- 3 Only companies who submit the required information and meet the **“Request for Proposal (RfP)”** criteria will be contacted after evaluation. NNPC shall deal directly with only authorized officers of the interested companies and not through individuals or agents.
- 4 All costs incurred by your company as a result of this **“Request for Proposal (RfP)”** and any subsequent request for information shall be to your account.
- 5 At the deadline of bids submission, bidders will no longer be able to submit bids online.
- 6 In case of any unscheduled holiday on the Bid deadline Date, the Bid submission date will close on the next working day. Accordingly, Bid Closing Date/time will get extended up to the next working day and time.
- 7 All information must be provided in English Language.
- 8 Willful submission of any fictitious document will attract suspension from participation in this tender and future bids.
- 9 NNPC reserves the right to verify the information and documents provided from regulatory authorities.
- 10 This process shall be undertaken in accordance with relevant regulatory laws and regulations
- 11 NPDC will communicate only with authorized officers of the qualifying Companies at each stage of the process, as necessary, and will NOT communicate through individuals or appointed Agents
- 12 **Only pre-qualified companies in the appropriate service/supplier categorisation shall be invited for tendering.**
- 13 **Please visit NipeX portal at [www.nipex-ng.com](http://www.nipex-ng.com) for this advert and other information.**

### Disclaimer:

**This Request for Proposal (RfP) advert opportunity shall not be construed as a commitment on the part of NPDC/NNPC, nor shall it entitle companies to make claims whatsoever and/or seek any indemnity from NPDC/NNPC and/or any of its partners by virtue of such companies having responded to this advertisement.**



Signed:  
NPDC Management

