# **Esso Exploration and Production Nigeria Limited**

An ExxonMobil Subsidiary (Contractor of OML 133 & 138 PSC)

## **Tender Opportunity:**

# **Provision of Various Marine Vessels to Support Deepwater Operations**

NipeX Tender Number: Esso. 00000027

#### 1. INTRODUCTION

Esso Exploration and Production Nigeria Limited (EEPNL) and Esso Exploration and Production (Offshore East) Limited (EEPN(OE)L), herein referred to as Esso, Contractors of NNPC OML, plans to engage the services of competent and qualified firms, for the provision of Various Marine Vessels to support her deep-water operations at Erha (OML 133) and Usan (OML 138) fields. The anticipated contract term is for a primary period of four (4) years plus one (1) year optional extension.

#### 2. SCOPE OF WORK

The scope of work includes provision of the equipment, personnel and necessary logistics to operate the under listed vessels, which should have been built not earlier than year 2010.

- i. Platform Supply Vessel (PSV) with minimum cargo capacity of 3,200 ton deadweight
- ii. Platform Supply Vessel (PSV) with minimum cargo capacity of 4,800 ton deadweight
- iii. Line Handling Tug (LHT) with a minimum bollard pull of 90 ton
- iv. Line Handling Tug (LHT) with a minimum bollard pull of 50 ton
- v. Search & Rescue (Surfer) Boat with minimum passenger seating capacity of 50 persons (excl. crew)
- vi. Search & Rescue (Surfer) Boat with minimum passenger seating capacity of 70 persons (excl. crew)
- vii. Multi-Purpose Vessel (MPV) with capacity to support buoy maintenance and hose handling operations. The MPV should have a crane with a minimum safe working load of 10 ton, two side gates, stern rollers and back flushing capability

#### 3. MANDATORY REQUIREMENTS

- i. To be eligible for this tender exercise, interested contractors are required to be prequalified in the Tugs/ROV Support/ Diving Support Services: 3.08.01 and Standby Vessels: 3.08.18 Product Categories in NipeX Joint Qualification Scheme (NJQS) database; ensure this is done by the Advert Close Date. All successfully prequalified suppliers in this category will receive Invitation to Technical Tender (ITT).
- ii. To determine if you are prequalified and view the product/service category you are listed for: Open www.nipex-ng.com and access NJQS with your log-in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
- iii. If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 30 Oyinkan Abayomi Street, Ikoyi, Lagos with your DPR certificate as evidence for necessary update.
- iv. To initiate the JQS prequalification process, access www.nipex-ng.com to download an application form, make necessary payments and contact NipeX office for further action.

#### 4. NIGERIAN CONTENT

Company is committed to the development of the Nigerian Oil and Gas business in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian oil and gas industry shall be consistent with the level set in the Schedule to the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

The PSC partners require their Contractors to comply with the Act, its attached Schedule and any applicable regulation developed by the NCDMB.

Nigerian Content (NC) in the Nigerian oil and gas industry is defined as:

"The quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian oil and gas industry."

"Nigerian company" is a company formed and registered in Nigeria in accordance with the provisions of Companies and Allied Matters Act with not less than 51% equity shares by Nigerians.

Bidders shall consider Nigerian content as an important element of their overall project development and management philosophy for project execution.

### As part of their submissions, Tenderers shall:

i. Provide a description of its committed infrastructure (asset, equipment, technical office, and administrative space, storage, workshop, assembly area, repair, and maintenance, testing, laboratory, etc.) in Nigeria (offices, equipment etc.) to support this contract, evidence that a minimum of 50% of all equipment deployed to work by multinational and international companies are owned by the Nigerian subsidiary.

- ii. Tenderer shall be category A/AA/AAA vendor in the NCDMB NOGIC marine vessel categorization or provide a binding Memorandum of Agreement with a Category A/AA/AAA vendor in the NCDMB NOGIC marine vessel categorization
- iii. Demonstrate that its entity is a Nigerian registered company, defined as a company formed and registered in Nigeria in accordance with the provision of Company and Allied Matters Act. Provide details of its Ownership Structure. Submit certified true copies of CAC form (C02 and CO7) including Memorandum and Article of Association. For Nigerian company in alliance with a foreign company or multinational, submit evidence of binding agreement of the alliance duly signed by the CEO's of both parties.
- i. Submit a plan on how it intends to give first consideration to services provided from within Nigeria, raw materials and manufactured & assembled goods of Nigerian origin, in order to comply with the requirements of the NOGICD 2010 Act, and achieve the set target(s) in the Schedule of the Act i.e. 65% of total spend achieved with Nigerian personnel, materials, equipment and services for tugs and 45% for supply vessels.
- iv. The plan must show utilization of Nigerian labour, services, Materials and Equipment for this service in order to achieve the requirements of the NOGICD Act
- v. Demonstrate key Management positions that are Nigerian Nationals and the percentage of the Company total workforce (direct and in-direct employees) that are Nigerians
- vi. Submit a plan on how it intends to provide Human Capacity Development and Personnel Training
- vii. Provide evidence of application for NIGERIAN CONTENT EQUIPMENT CERTIFICATE (NCEC) issued by Nigerian Content Development and Monitoring Board (in respect of any components, spares, equipment, systems and packages to be used on the project

Bidders' failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content development will result in Bidder's disqualification.

#### 5. NIMASA

Compliance with the Coastal and inland Shipping (Cabotage) Act 2003 is a pre-requisite for consideration of Tenders.

#### 6. CLOSE DATE

Only tenderers who are registered with the relevant product/service code as at **1600hrs on Thursday, October 13th, 2016** being the advert close date shall be invited to submit Technical Bids'

### 7. ADDITIONAL INFORMATION

- Interested suppliers must be prequalified for this product/service category in NJQS.
- ii. Full tendering procedure will be provided only to contractors that have been successfully prequalified in NJQS.
- iii. This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of Esso to award a contract to any supplier and/or associated companies, sub-contractors or agents.
- iv. This advertisement shall not entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from Esso and/or its partners by virtue of such companies having been prequalified in NJQS.
- v. NNPC/ Esso reserves the right to reject any and or all prequalified suppliers at its sole discretion and at no costs whatsoever.
- vi. All costs incurred in registering and prequalifying for this and other product/service categories in NJQS shall be borne solely by suppliers.
- vii. Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel is upto-date in their company profile in the NJQS database.
- viii. Esso shall communicate only with the authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.
- ix. To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system
- Please visit the NipeX Portal at www.nipex-ng.com for this Advert and other information











