

# Mobil Producing Nigeria Unlimited

An **ExxonMobil** Subsidiary

Operator of the NNPC/MPN Joint Venture



## Tender Opportunity: Supply of Petroleum Products to Support Upstream Nigeria Onshore and Offshore Operations

NipeX Tender Number: 100003127

### 1. INTRODUCTION

Mobil Producing Nigeria (MPN) Unlimited, Operator of NNPC/ MPN Joint Venture; Esso Exploration and Production Nigeria Limited (EEPNL), Contractor of NNPC OML 133 and Esso Exploration and Production Nigeria (Offshore East) Limited (EEP(OE)L), Contractor of NNPC OML 138. MPN, EEPNL and EEP(OE)L are hereinafter referred to as Company. Company plan to engage the services of competent and qualified firms to supply various petroleum products to support her offshore and onshore operations.

The anticipated contract term is for a primary period of four (4) years plus one (1) year optional extension.

### 2. SCOPE OF WORK

The scope of work involves the following:

- i. Supply of Automotive Gas Oil (AGO) via onsite storage facility to Company chartered vessels at Intels FOT and FLT Onne
- ii. Supply of Automotive Gas Oil (AGO) via coastal tankers to Company chartered vessels at offshore locations
- iii. Supply of Automotive Gas Oil (AGO) via trucks to Company onshore locations and facilities
- iv. Supply of Aviation Turbine Kero (ATK) via bowsers to Company aircrafts at airports in Nigeria
- v. Supply of Aviation Turbine Kero (ATK) via trucks to Company onshore locations and facilities
- vi. Supply of Premium Motor Spirit (PMS) via trucks to Company onshore locations and facilities
- vii. Supply of Automotive Gas Oil (AGO) and Premium Motor Spirit (PMS) at Fuel Stations in Abuja, Lagos and Eket

### 3. MANDATORY REQUIREMENTS

- i. To be eligible for this tender exercise, interested Contractors are required to be prequalified in the Petroleum Products (Gas, Oils, and Fuels): 2.07.02 Product Category in NipeX Joint Qualification Scheme (NJQS) database. Ensure this is done by the Advert close date. All successfully prequalified Suppliers in this category will receive Invitation to Technical Tender (ITT).
- ii. To determine if you are prequalified and view the product/ service category you are listed for: Open <http://vendors.nipexjqs.com> and access NJQS with your log-in details, click on Products/services status tab to view your status and product codes
- iii. If you are not listed in a product/service category you are registered with the Department of Petroleum Resources (DPR) to do business, contact NipeX office at 8 Bayo Kuku, Ikoyi, Lagos with your DPR certificate as evidence for necessary update.
- iv. To initiate the JQS prequalification process, access [www.nipex-ng.com](http://www.nipex-ng.com), click on services tab followed by NJQS registration.
- v. To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

### 4. NIGERIAN CONTENT

Company is committed to the development of the Nigerian Oil and Gas business in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian Oil and Gas Industry shall be consistent with the level set in the Schedule to the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

NNPC/MPN JV requires their Contractors to comply with the Act, its attached Schedule and any applicable regulation developed by the NCDMB.

Nigerian Content (NC) in the Nigerian oil and gas industry is defined as:

"The quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian oil and gas industry."

"Nigerian company" is a company formed and registered in Nigeria in accordance with the provisions of Companies and Allied Matters Act with not less than 51% equity shares by Nigerians.

Bidders shall consider Nigerian content as an important element of their overall project development and management philosophy for project execution.

As part of their technical tender submissions, prequalified Tenderers shall:

- i. Detailed description of the location of in-country committed facilities & infrastructure to support this contract.
- ii. Demonstrate that its entity is a Nigerian registered company, defined as a company formed and registered in Nigeria in accordance with the provision of Company and Allied Matters Act. Provide details of its Ownership Structure. Submit certified true copies of CAC form (C02 and C07) including Memorandum and Article of Association. For Nigerian company in alliance with a foreign company or multinational, submit evidence of binding agreement of the alliance duly signed by the CEO's of both parties.
- iii. Submit a plan on how it intends to give first consideration to services provided from within Nigeria, in order to comply with the requirements of the NOGICD 2010 Act, and achieve the set target(s) in the Schedule of the Act i.e. 60%, 70% and 100% of total spend are achieved for Bunkering Services, Supply Base/Warehouse/Storage Services and Truck Package/Product Transportation Services respectively. The plan must show utilization of Nigerian labour and services for this service in order to achieve the requirements of the NOGICD Act
- iv. Demonstrate key Management positions that are Nigerian Nationals and the percentage of the Company total workforce (direct and in-direct employees) that are Nigerians
- v. Tenderer shall provide evidence of registration on the NCDMB NOGIC JQS
- vi. Tenderer shall provide evidence of NC employment and training plan, also provide evidence of previous training and the standard of certificates issued.
- vii. Tenderer shall provide evidence of working relationship with owners of in-country tank farms or MOAs with in-country tank farm owners and/or POs from past supply.
- viii. Vendors shall demonstrate first consideration for utilization of Nigerian-owned marine vessel tankers for transportation in executing the service by providing MOA with category A/AA vendor on the NCDMB NOGIC marine vessel categorization with plan to deploy only nominated marine vessel tankers captured as Nigerian owned in the latest categorization report.

Bidders' failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content development will result in Bidder's disqualification.

### 5. CLOSE DATE

Only Tenders who are pre-qualified with NJQS in the Petroleum Products (Gas, Oils, and Fuels): 2.07.02 Product Category as at **Friday, June 22, 2018** being the advert closing date shall be invited to submit Technical bids.

### 6. ADDITIONAL INFORMATION

- ix. Interested Suppliers must be prequalified for this product/ service category in NJQS.
- x. Full tendering procedure will be provided only to contractors that have been successfully prequalified in NJQS.
- xi. This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of MPN to award a contract to any supplier and/or associated companies, sub-contractors or agents.
- xii. This advertisement shall not entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from MPN and/or its partners by virtue of such companies having been prequalified in NJQS.
- xiii. NNPC/MPN reserves the right to reject any and or all prequalified suppliers at its sole discretion and at no costs whatsoever.
- xiv. All costs incurred in registering and prequalifying for this and other product/service categories in NJQS shall be borne solely by suppliers.
- xv. Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel is up-to-date in their company profile in the NJQS database.
- xvi. MPN shall communicate only with the authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.

- Please visit the NipeX Portal at [www.nipex-ng.com](http://www.nipex-ng.com) for this Advert and other information