



**Esso Exploration & Production Nigeria (Deepwater Ventures) Ltd and Esso  
Exploration & Production Nigeria (Upstream) Ltd**

An ExxonMobil Subsidiary



Contractor of OML 139/223 Deep-Water Development Projects

**Tender Opportunity:  
Provision of Owowo 3D/4D Baseline OBN Seismic Acquisition – 2019  
NipeX Number: 00000037**

**1. INTRODUCTION**

Esso Exploration & Production Nigeria (Deepwater Ventures) Ltd and Esso Exploration & Production Nigeria (Upstream) Ltd (ESSO) plan to carry out an Ocean Bottom Node (OBN) Hi Resolution 3D / 4D baseline seismic survey to be used in exploration and development of offshore oil and gas resources in its license areas of OML 139 and OPL 223 blocks off the southeast coast of Nigeria. The survey is expected to begin no later than Q4 2019 and complete by Q1 2020. Anticipated contract term is two (2) years with a one (1) year optional extension period.

An open competitive tendering process through the NipeX portal will be adopted and an award to the lowest technically-qualified bidder is anticipated.

**2. SCOPE OF WORK**

Esso Exploration & Production Nigeria (Deepwater Ventures) Ltd and Esso Exploration & Production Nigeria (Upstream) Ltd require the services of a competent contractor to conduct a high-effort, repeatable seismic survey for the following planned work scope:

- Survey size: Approximately 250 square kilometers image (node) area, ~450 square kilometers shot area
- Water depths: 350~750 meters
- Technique: Ocean Bottom Nodes. OBN base acquisition 300m x 300m, Shot point interval 30m x 30m Dual-Source. Final node and shot spacing TBD
- Bin size: 15m x 15m nominal Geometry Regular Grid Offset Range 6000m at full-fold (maximum minimum offset)
- Field Processing: Onboard QC and front end processing to generate SEG Y tapes with all navigation / positioning data merged into the trace headers
- Work environment: Oil and gas production facilities, pipelines, support vessels, and other obstructions are present in the vicinity of the survey area.
- Extensive safety, security, health and environmental planning are required prior to start of the seismic operations.
- Support vessel (as necessary), full time chase vessel and full time security vessel to enable 24hr operations

**3. MANDATORY REQUIREMENTS**

- A. To be eligible for this tender exercise, interested Companies are required to be prequalified in the 2D/3D/4D Seismic Data Acquisition Product Group 3.10.01 in NipeX Joint Qualification System (NJQS) database. **All successfully prequalified suppliers in these categories will receive Invitation to Technical Tender (ITT).**
- B. To confirm if you are prequalified and view the product/service category you are listed for visit [www.nipexjqs.com](http://www.nipexjqs.com) and access NJQS with your log-in details. Click on Products/Services tab to view your status and product codes.
- C. If you are not listed in a product/service category you are registered with DPR to do business, please contact the NipeX office at 8 Bayo Kuku Street, Ikoyi Lagos with your DPR certificate as evidence for verification and necessary update.
- D. To initiate the JQS prequalification process, access [www.nipex-ng.com](http://www.nipex-ng.com), click on services tab followed by NJQS registration.
- E. To be eligible, all tenderers must comply with the Nigerian Content requirements in the NipeX system.

**4. NIGERIAN CONTENT**

Esso Exploration & Production Nigeria (Deepwater Ventures) Ltd and Esso Exploration & Production Nigeria (Upstream) Ltd are committed to the development of the Nigerian Oil and Gas business in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian oil and gas industry shall be consistent with the level set in the Schedule to the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

Esso Exploration & Production Nigeria (Deepwater Ventures) Ltd and Esso Exploration & Production Nigeria (Upstream) Ltd requires their Contractors to comply with the Act, its attached Schedule and any applicable regulation developed by the Nigerian Content Development Monitoring Board.

Nigerian Content (NC) in the Nigerian oil and gas industry is defined as:

“The quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian oil and gas industry.”

"Nigerian company" is a company formed and registered in Nigeria in accordance with the provisions of Companies and Allied Matters Act with not less than 51% equity shares by Nigerians.

Tenderers shall consider Nigerian content as an important element of their overall project development and management philosophy for project execution.

**As part of their submissions, Tenderers shall:**

- i. Provide a description of its committed infrastructure (asset, equipment, technical office, and administrative space, storage, workshop, assembly area, repair, and maintenance, testing, laboratory, etc.) in Nigeria (offices, equipment etc.) to support this contract, evidence that a minimum of 50% of all equipment deployed to work by multinational and international companies are owned by the Nigerian subsidiary.
- ii. Demonstrate that its entity is a Nigerian registered company, defined as a company registered in Nigeria in accordance with the provision of Company and Allied Matters Act. Provide details of its Ownership Structure. Submit certified true copies of CAC form (C02 and CO7) including Memorandum and Article of Association. For Nigerian company in alliance with a foreign company or multinational, submit evidence of binding agreement of the alliance duly signed by the CEO's of both parties.
- iii. Submit a plan on how it intends to give first consideration to goods and services provided from within Nigeria, to meet 100% Spend NC targets for provision of 3D Seismic Data Acquisition services in line with the requirements of the Act.
- iv. Demonstrate key Management positions that are Nigerian Nationals and the percentage of the Company total workforce (direct and in-direct employees) that are Nigerians.
- v. Submit a plan on how it intends to provide Human Capacity Development and Personnel Training
- vi. Provide evidence of application for NIGERIAN CONTENT EQUIPMENT CERTIFICATE (NCEC) issued by Nigerian Content Development and Monitoring Board (in respect of any components, spares, equipment, systems and packages to be used on the project.

Tenderer's failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content development will result in Tenderer's disqualification.

## **5. CLOSE DATE**

Only tenderers who are pre-qualified in the 2D/3D/4D Seismic Data Acquisition Product Group 3.10.01 category in NipeX Joint Qualification Scheme (NJQS) database as **at July 02, 2018**, being the advert closing date shall be invited to submit Technical Bids.

## **6. ADDITIONAL INFORMATION**

- a) Interested suppliers must be prequalified for this product/service category in NJQS.
- b) Full tendering procedure will be provided only to contractors that have been successfully prequalified in NJQS.
- c) This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of Esso to award a contract to any supplier and/or associated companies, sub-contractors or agents.
- d) This advertisement shall not entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from Esso and/or its partners by virtue of such companies having been prequalified in NJQS.
- e) All costs incurred in registering and prequalifying for this and other product/service categories in NJQS shall be borne solely by suppliers.
- f) Suppliers that are prequalified for this product/service category in NJQS must ensure that their names and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel are up-to-date in their company profile on the NJQS database.
- g) Esso shall communicate only with the authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.

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