

Mobil Producing Nigeria Unlimited

An **ExxonMobil** Subsidiary

Operator of the NNPC/MPN Joint Venture



Tender Opportunity: Provision of MPN Fishing Tools and Services for Year 2017 - 2019 NipeX Tender Number: 100000906

1. INTRODUCTION

Mobil Producing Nigeria Unlimited (MPN), operator of NNPC/MPN Joint Ventures plans to engage Fishing Tools and Services Contractors on its offshore locations within the NNPC/MPN Joint Venture (JV) acreage for an anticipated contract term of two (2) years with a one (1) year optional renewal period. Contract is expected to commence in 2017.

An open competitive tendering process through the NipeX portal will be adopted and a contract will be awarded to more than one bidder at the **lowest responsive evaluated price/rates**.

2. SCOPE OF WORK

The scope of work includes, but is not limited to the provision of personnel, equipment and services associated with the provision of Drilling and Completion Fishing Rental Tools and Services.

Interested companies must be able to provide the following:

- Supply of Fishing Rental Tools for the recovery of items lost or stuck in various hole sizes
- Supply of crossovers or adapters required to connect Contractor's equipment and tools to Company or drilling unit equipment and tools
- Provision of onshore make up and break out services (bucking/un-bucking) of Contractor's equipment to API, Proprietary and Company specifications when requested by Company
- Provision of adequate equipment and qualified personnel in Nigeria to provide services as specified for the Work on up to five (5) separate drilling units operating concurrently
- Provision of adequate inventory of equipment including spare parts, materials, consumables, etc. to ensure uninterrupted services for the life of the contract
- Provision of detailed work program/procedure prior to the use of Contractor's equipment
- Provision of comprehensive reports for services provided to Company within a reasonable period of time after completion of each service at no additional cost to Company
- Provision of equipment calibration, certification, maintenance, and pre-job preparation record books as evidence that all equipment meet required specifications
- Provision of technical service support for all services pertaining to the supply, operation of equipment and performance of services

3. MANDATORY REQUIREMENTS

1. To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the Fishing and Repair Tools (Drilling) 1.01.06, categories A-D in NipeX Joint Qualification Scheme (NJQS) database. All successfully prequalified suppliers in this category will receive Invitation to Technical Tender (ITT).
2. To determine if you are prequalified and view the product/service category you are listed for: Open www.nipex-ng.com and access NJQS with your log-in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
3. If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 30 Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for verification and necessary update.
4. To initiate the JQS pre-qualification process, access www.nipex-ng.com to download an application form, make necessary payments and contact NipeX office for further action.
5. To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

4. NIGERIAN CONTENT

Company is committed to the development of the Nigerian Oil and Gas business in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian Oil and Gas Industry shall be consistent with the level set in the Schedule to the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

MPN requires their Contractors to comply with the Act, its attached Schedule and any applicable regulation developed by the NCDMB.

Nigerian Content (NC) in the Nigerian oil and gas industry is defined as:

"The quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian oil and gas industry."

"Nigerian company" is a company formed and registered in Nigeria in accordance with the provisions of Companies and Allied Matters Act with not less than 51% equity shares by Nigerians.

Bidders shall consider Nigerian content as an important element of their overall project development and management philosophy for project execution.

As part of their submissions, Tenderers shall:

- i. Provide a description of its committed infrastructure (asset, equipment, technical office, and administrative space, storage, workshop, assembly area, repair, and maintenance, testing, laboratory, etc) in Nigeria (offices, equipment etc) to support this contract,
- ii. Evidence that a minimum of 50% of all equipment deployed to work by multinational and international companies are owned by the Nigerian subsidiary.
- iii. Demonstrate that its entity is a Nigerian registered company, defined as a company formed and registered in Nigeria in accordance with the provision of Company and Allied Matters Act. Provide details of its Ownership Structure. Submit certified true copies of CAC form (CO2 and CO7) including Memorandum and Article of Association. For Nigerian company in alliance with a foreign company or multinational, submit evidence of binding agreement of the alliance duly signed by the CEO's of both parties.
- iv. Submit a plan on how it intends to give first consideration to services provided from within Nigeria, to meet 80% Nigerian Content Man-hours in line with the requirements of the NOGICD Act for other drilling services under the Well and Drilling Services/ Petroleum Technology category of the Schedule of the Act
- v. Demonstrate key Management positions that are Nigerian Nationals and the percentage of the Company total workforce (direct and in-direct employees) that are Nigerians
- vi. Submit a plan on how it intends to provide Human Capacity Development and Personnel Training
- vii. Submit evidence of Memorandum of Agreement (MOA) with NCDMB approved R&D cluster for the execution of the R&D activities.
- viii. Provide evidence of application for NIGERIAN CONTENT EQUIPMENT CERTIFICATE (NCEC) issued by Nigerian Content Development and Monitoring Board (in respect of any components, spares, equipment, systems and packages to be used on the project

Bidders' failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content development will result in Bidder's disqualification.

5. CLOSE DATE

Only tenderers who are registered with relevant NJQS Product/Service Category as at **Wednesday, March 01, 2017** being the advert close date shall be invited to submit Technical bids.

6. ADDITIONAL INFORMATION

- A. This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of MPN to award a contract to any supplier and/or associated companies, sub-contractors or agents.
- B. This advertisement shall not entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from MPN and/or its partners by virtue of such companies having been prequalified in NJQS.
- C. All costs incurred in registering and prequalifying for this and other product/service categories in NJQS shall be borne solely by suppliers.
- D. Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel is up-to-date in their company profile in the NJQS database.
- E. MPN shall communicate only with the authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.
- F. In the event that only one or two Bidders are qualified following the planned technical evaluation exercise, tendering will progress to the commercial stage of evaluation.

- **Please visit the NipeX Portal at www.nipex-ng.com for this Advert and other information**