



# MOBIL PRODUCING NIGERIA UNLIMITED

An ExxonMobil Subsidiary

Operator of the NNPC/MOBIL Joint Venture

**Tender Opportunity:  
Provision Of Insurance Services:  
NipeX Tender Number: 100002920**

## **1. INTRODUCTION**

The following subsidiaries of ExxonMobil in Nigeria, Mobil Producing Nigeria Unlimited (MPN), Operator of NNPC/MPN Joint Venture; Esso Exploration and Production Nigeria Limited (EEPNL), contractor of NNPC/EEPNL Production Sharing Contract (PSC) and Esso Exploration and Production Nigeria (Offshore East) Limited (EEPNL(OE)L), contractor of NNPC/EEPNL(OE)L PSC (jointly referred to in this publication as "Insured") are seeking qualified insurers for their 2019 insurance programs with the option to renew annually in 2020 and 2021. The Insured invites submission from reputable Nigerian registered Insurance Companies (herein after referred to as "Insurers") having 'world class' experience in the provision of insurance services for major Oil and Gas operations.

## **2. SCOPE OF WORK**

The scope of work includes, but is not limited to the provision of insurance services for the 2019 insurance program for the following Naira based policies:

- a) Group Life Assurance/ Group Personal Accident
- b) Marine Open Cover
- c) House-Owners' (All Risk) Comprehensive
- d) Vehicle: Company owned and Staff Fleet (Employee owned)
- e) Marine Hull

The Insurers shall retain 100% of the risks in Nigeria in line with the relevant laws and guidelines. The Lead underwriter will liaise with the appointed Broker and Re-insurance Broker for the purpose of reinsurance, good underwriting, claims administration, policy documentation, endorsements, and general insurance administration as may be necessary.

The insured has the option to renew annually for 2020 and 2021.

## **3. MANDATORY REQUIREMENTS**

- A. To be eligible for this tender exercise, interested contractor are required to be pre-qualified as essential service vendor in the NJQS product **3.14.07 (Non-Life Insurance)** category in NipeX Joint Qualification System (NJQS) data base. Only successfully pre-qualified suppliers in this category will receive Invitation to Technical Tender (ITT).
- B. To determine if you are pre-qualified and view product/service category you are listed for, Open <http://vendors.nipexjqs.com> and access NJQS with your login details. Click on Products/Services Status tab to view your status and product code.
- C. If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 8/10, Bayo Kuku Street, Ikoyi, Lagos with your DPR certificate as evidence for verification and necessary update.
- D. To initiate the JQS prequalification process, access [www.nipex-ng.com](http://www.nipex-ng.com) click on services tab followed by NJQS registration.
- E. To be eligible, all tenders must comply with the Nigerian Content Requirements in the NipeX system.

#### **4. NIGERIAN CONTENT**

Company is committed to the development of the Nigerian Oil and Gas business in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian Oil and Gas Industry shall be consistent with the level set in the Schedule to the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

NNPC/MPN JV requires their Contractors to comply with the Act, its attached Schedule and any applicable regulation developed by the NCDMB.

Nigerian Content (NC) in the Nigerian oil and gas industry is defined as:

"The quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian oil and gas industry."

"Nigerian company" is a company formed and registered in Nigeria in accordance with the provisions of Companies and Allied Matters Act with not less than 51% equity shares by Nigerians.

Bidders shall consider Nigerian content as an important element of their overall project development and management philosophy for project execution.

#### **As part of their submissions, Tenderers shall:**

- A. Provide a description of its committed infrastructure (asset, administrative space, offices etc.) in Nigeria to support this contract.
- B. Demonstrate that its entity is a Nigerian registered company, defined as a company formed and registered in Nigeria in accordance with the provision of Company and Allied Matters Act. Provide details of its Ownership Structure. Submit certified true copies of CAC form (CO2 and CO7) including Memorandum and Article of Association. For Nigerian company in alliance with a foreign company or multinational, submit evidence of binding agreement of the alliance duly signed by the CEO's of both parties.
- C. Submit a plan on how it intends to give first consideration to services provided from within Nigeria, in order to comply with the requirements of the NOGICD 2010 Act, and achieve the set target(s) in the Schedule of the Act i.e. 70% of total spend achieved for Non-Life Insurance Services. The plan must show utilization of Nigerian labour and services for this service in order to achieve the requirements of the NOGICD Act
- D. Demonstrate key Management positions that are Nigerian Nationals and the percentage of the Company total workforce (direct and in-direct employees) that are Nigerians
- E. Tenderer shall provide evidence of registration on the NCDMB NOGIC JQS
- F. Tenderer shall provide evidence of a current NAICOM certificate and MOA with Nigerian underwriters for the reinsurance for the risk of the excess capacity.
- G. Tenderer shall provide evidence of NC employment and training plan, also provide evidence of previous training and the standard of certificates issued.

Bidders' failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content development will result in Bidder's disqualification.

#### **5. CLOSING DATE**

Only tenderers who are registered with NJQS Non-Life Insurance Services Product Group 3.14.07 category as at 1600hrs on April 30, 2018 being the advert close date shall be invited to submit Technical Bids.

**6. ADDITIONAL INFORMATION**

- A. Interested suppliers must be prequalified for this product/service category in NJQS
- B. Full tendering procedure will be provided only to contractors that have been successfully prequalified in NJQS
- C. This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of the Insured to award a contract to any supplier and/or associated companies, sub-contractors or agents
- D. This advertisement shall not entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from the Insured and/or its partners by virtue of such companies having been prequalified in NJQS
- E. The Insured reserves the right to reject any and or all prequalified suppliers at its sole discretion and at no costs whatsoever
- F. All costs incurred in registering and prequalifying for this and other product/service categories in NJQS shall be borne solely by suppliers
- G. Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel is up-to-date in their company profile in the NJQS database
- H. The insured shall communicate only with the authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.

- **Please visit the NipeX Portal at [www.nipex-ng.com](http://www.nipex-ng.com) for this Advert and other information**

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