

# Mobil Producing Nigeria Unlimited

An **ExxonMobil** Subsidiary  
Operator of the NNPC/MPN Joint Venture



## Tender Opportunity: Provision of Domestic & International Leased Circuits for MPN NipeX Tender Number: 00000164

### 1. INTRODUCTION:

Mobil Producing Nigeria Unlimited (MPN), operator of the NNPC/MPN Joint Venture plans to engage reputable Telecommunication Companies for the Provision of Domestic & International Leased Circuits to interconnect MPN's locations both locally and internationally for an anticipated contract term of three (3) years with one (1) year optional renewal period. Contract is expected to commence in 2020.

### 2. SCOPE OF WORK

This project covers the provision of leased Fiber and VSAT connectivity between MPN and locations both locally and internationally. The connections are to support critical business voice, data and video communications on a continuous basis. The project will be in three parts as follows:

**Part A-Provision of connectivity services to ExxonMobil MPLS network Point Of Presence (POP). Connectivity to the POP shall be considered from (but not limited to) the following locations:**

- Mobil House Lagos
- QIT, Akwa Ibom
- Eket, Akwa Ibom

**Part B-Provision of Domestic (National) Leased Fiber Connectivity services to:**

- Interconnect ExxonMobil Nigeria Affiliates' Operation Hubs. The hubs are:
  - Mobil House, Lagos
  - QIT/EKET, Akwa Ibom
- Interconnect ExxonMobil Remote sites to the adjoining Operational hubs. The sites include but not limited to:
  - Abuja FCT
  - Uyo, Akwa Ibom
  - Bonny River Terminal, Rivers
  - FOT Onne, Rivers

**Part C- Provision of International and Domestic Leased VSAT Circuit (O3B VSAT Inclusive) with option for Bandwidth on Demand Service for (but not limited to):**

- Offshore - Lagos
- Offshore - Houston
- Interconnection of sites listed in Parts A & B

The general work scope for the project includes but not limited the following:

- Provision of VSAT, Fiber and Microwave leased capacity over the PROVIDER's network.
- Provision and installation of related equipment
- Maintenance and support of the overall infrastructure
- Utilization of installed infrastructure for the provision of Internet at the listed sites
- Vendors must own the network infrastructure (VSAT Earth station, Fiber Networks - terrestrial or Transatlantic) and or be direct OEM representatives

### 3. MANDATORY REQUIREMENTS

- To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the **3.01.10 (Telecommunication Services)** or **3.11.09 (Telecommunication Installation/Support Services)** category of the NipeX Joint Qualification Scheme (NJQS) database. **All successfully prequalified suppliers in this category will receive invitation to Technical Tender (ITT).**
- To determine if you're prequalified and view the product/service category you are listed for: visit [vendors.nipex-ng.com](http://vendors.nipex-ng.com) and access NJQS with your log-in details, click on continue Joint Qualification Scheme tool, click check my supplier status and click supplier product.
- If you are not listed in the product/service category and are registered with DPR to do business, contact NipeX office at 8/10 Bayo Kuku Road Ikoyi Lagos with your DPR certificate as evidence for verification and necessary update
- To initiate the JQS prequalification process, access [www.nipex-ng.com](http://www.nipex-ng.com) to download an application form, make necessary payments, and contact the NipeX office for further action.
- To be eligible, all tenders must comply with the Nigeria Content requirements in the NipeX system.

### 4. NIGERIAN CONTENT

Company is committed to the development of the Nigeria Oil and Gas business in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian oil and gas industry shall be consistent with the level set in the schedule to the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

NNPC/MPN JV requires their contractors to comply with the Act, Its attached Schedule and any applicable regulation developed by the Nigerian Content Development Monitoring Board.

Nigerian Content (NC) in the Nigerian oil and gas industry is defined as:

The quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian oil and gas industry

"Nigerian company" is a company formed and registered in Nigeria in accordance with the provisions of Companies and Allied Matters Act with not less than 51% equity shares by Nigerians.

Bidders shall consider Nigerian content as an important element of their overall project development and management philosophy for project execution.

**As part of their submissions, Tenderers shall:**

- Develop an NC plan which shall explain the methodology of how it intends to comply with the requirements of the Act: and how to achieve the set target(s) in the schedule of the NOGICD Act.
- Provide a detailed description of its committed infrastructure (asset, equipment, technical office and administrative space, storage, workshop, assembly area, repair and maintenance, testing, laboratory, etc.) in Nigeria (office, equipment etc.) to support this contract, evidence that all equipment deployed to work by multinational and international companies are owned by the Nigerian subsidiary.
- Demonstrate that the entity is a Nigerian-registered company. Provide details of its Ownership Structure. Submit certified true copies of CAC forms (CO2 & CO7) including memorandum and article of association. For foreign companies and multinational in alliance with a local company, submit evidence that the local company is an indigenous company and the binding agreement of the alliance duly signed by the CEOs of both parties.
- Submit a plan on how they intends to give the first consideration to services provided from within Nigeria, raw materials and manufactured & assembled goods of Nigerian origin.
- Provide evidence of specific training, certification program man-hour budget. Skill development and technology transfer plan in place for its Nigerian personnel including list of relevant training and development for indigenous staff in the last three years.
- Provide evidence (personnel list and positions with organizational chart to substantiate) of percentage of key Management positions that are Nigerian Nationals and percentage of the Company total workforce (direct and in-direct employees) that are Nigerians.

Bidders' failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content development will result in Bidders' disqualification.

### 5. CLOSING DATE

Only tenderers who are pre-qualified in NJQS Product/Category **Telecommunication Services (3.01.10)** or **Telecommunication Installation/Support Services (3.11.09)** as at **Friday, May 8, 2020** being the advert close date shall be invited to submit Technical Bids.

### 6. ADDITIONAL INFORMATION

- Interested suppliers must be prequalified for this product/ service category in NJQS
- Full tendering procedure will be provided only to contractors that have been successfully prequalified in NJQS
- This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of MPN to award a contract to any supplier and/or associated companies, sub-contractors or agents.
- This advertisement shall not entitle prequalified companies to make any claims whatsoever and/or seek any indemnity from MPN and/or its partners by virtue of such companies having been prequalified in NJQA
- NNPC/MPN reserves the right to reject any and or all prequalified suppliers at its sole discretion and at no cost whatsoever
- All cost incurred in registering and prequalifying for this and other product/service categories in NJQS shall be borne solely by suppliers
- Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contract details (physical address, email address and telephone number) of their company and authorized/responsible personnel is up-to-date in their company profile in the NJQS database
- MPN shall communicate only with the authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.

- Please visit the NipeX Portal at [www.nipex-ng.com](http://www.nipex-ng.com) for this Advert and other information**