

MOBIL PRODUCING NIGERIA UNLIMITED
An ExxonMobil Subsidiary
Operator of the NNPC/MPN Joint Venture



**Tender Opportunity:
Provision of Insurance Services:
NipeX Tender Number: 100005140**

1. INTRODUCTION

The following subsidiaries of ExxonMobil in Nigeria, Mobil Producing Nigeria Unlimited (MPN), Operator of NNPC/MPN Joint Venture; Esso Exploration and Production Nigeria Limited (EEPNL), contractor of NNPC/EEPNL Production Sharing Contract (PSC) and Esso Exploration and Production Nigeria (Offshore East) Limited (EEPNL(OE)L), contractor of NNPC/EEPNL(OE)L PSC (jointly referred to in this publication as "Insured") are seeking qualified insurers for their 2022 insurance programs with the option to renew annually in 2023 and 2024. The Insured invite submissions from reputable Nigerian registered Insurance Companies (herein after referred to as "Insurers") having 'world class' experience in the provision of insurance services for major oil and gas operations.

2. SCOPE OF WORK

The scope of work includes, but is not limited to the provision of insurance services for the 2022 insurance program for the following Dollar based policies:

- MPN & NNPC JV General Third-Party Liability / Yoho Protection & Indemnity and Aviation Hull & Liability
- MPN Operational Insurance (Property, Control of Well and Redrilling)
- Erha Operational Insurance (Property, Control of Wells and Redrilling, Third Party Liability / Protection & Indemnity)
- Usan Operational Insurance (Property, Control of Wells and Redrilling, Third Party Liability / Protection & Indemnity)

The Insurers shall retain a percentage of the risks in Nigeria in line with the relevant laws and guidelines. The Lead underwriter will liaise with the appointed Broker and Re-insurance Broker for the purpose of reinsurance, good underwriting, claims administration, policy documentation, endorsements, and general insurance administration as may be necessary. Lead insurer will be required to provide proof NAICOM approval certificate that all in-country capacity for the risk have been utilized before any reinsurance of the excess capacity with international underwriters.

The insured has the option to renew annually for 2023 and 2024.

3. MANDATORY REQUIREMENTS

- To be eligible for this tender exercise, an interested contractor is required to be pre-qualified as essential service vendor in the NJQS product **3.14.07 (Non-Life Insurance)** category in NipeX Joint Qualification System (NJQS) data base. Only successfully pre-qualified suppliers in this category will receive Invitation to Technical Tender (ITT).
- To determine if you are pre-qualified and view product/service category you are listed for, open <https://vendors.nipex-ng.com> and access NJQS with your login details. Click on Products/Services Status tab to view your status and product code.
- If you are not listed in a product/service category but you are registered with DPR to do business, contact NipeX office at 8/10, Bayo Kuku Street, Ikoyi, Lagos with your DPR certificate as evidence for verification and necessary update.
- To initiate the JQS prequalification process, access www.nipex-ng.com click on services tab followed by NJQS registration.
- To be eligible, all tenders must comply with the Nigerian Content Requirements in the NipeX system.

4. NIGERIAN CONTENT

Company is committed to the development of the Nigerian oil and gas business in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (the "NOGICD Act" or the "Act") enacted by the Federal Government of Nigeria in April 2010.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian oil and gas Industry shall be consistent with the level set in the Schedule to the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board ("NCDMB").

NNPC/MPN JV requires their contractors to comply with the Act, its attached Schedule and any applicable regulation developed by the NCDMB.

Nigerian Content in the Nigerian oil and gas industry is defined as:

"The quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in

the Nigerian oil and gas industry."

"Nigerian company" is a company formed and registered in Nigeria in accordance with the provisions of Companies and Allied Matters Act with not less than 51% equity shares by Nigerians.

Bidders shall consider Nigerian content as an important element of their overall project development and management philosophy for project execution.

As part of their submissions, Tenderers shall:

- Provide evidence of company ownership structure form CO2 and CO7, registration on NOGIC JQS and DPR certificate.
- Detailed description of the location of in-country committed facilities & infrastructure (Administrative office) in Nigeria to support this contract.
- Provide a project-specific training, man-hour budget, skill development and technology transfer plan for Nigerian personnel or indigenous business including evidence of past performance on training and development for Nigerian's nationals & indigenous business. Plan for sponsorship of Nigerians to acquire competence and/or certification. Further development of local employees as professionals. Bidders are requested to execute an enforceable MOA with Local Training Service Provider (OGTAN member) for the provision of training services in specific technical disciplines involved in the project.
- Submit tenderer's corporate organizational and project/contract specific organogram. CV's of all personnel (as required by the client and the service) listed in the project organogram should be submitted.
- Tenderer shall submit valid proof of: Evidence that the under-listed insurance target can be handled in-country.
 - 100% for Life insurance
 - 70% for Non- Life Insurance
- Tenderer shall provide evidence of current NAICOM certificate and MOA with re-insurance company.

Bidders' failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content development will result in bidder's disqualification.

5. CLOSING DATE

Only tenderers who are registered with NJQS Non-Life Insurance Services Product Group 3.14.07 category as at 1600hrs on July 23, 2021, being the advert close date shall be invited to submit Technical Bids.

6. ADDITIONAL INFORMATION

- Interested suppliers must be prequalified for this product/service category in NJQS
- Full tendering procedure will be provided only to contractors that have been successfully prequalified in NJQS.
- This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of the Insured to award a contract to any supplier and/or associated companies, sub-contractors or agents.
- This advertisement shall not entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from the Insured and/or their affiliates or partners by virtue of such companies having been prequalified in NJQS.
- The Insured reserves the right to reject any and or all prequalified suppliers at its sole discretion and at no costs whatsoever.
- All costs incurred in registering and prequalifying for this and other product/service categories in NJQS shall be borne solely by suppliers and are non-refundable.
- Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel is up-to-date in their company profile in the NJQS database.
- The Insured shall communicate only with the authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.

- Please visit the NipeX Portal at www.nipex-ng.com for this Advert and other information**

NCDMB CERTIFICATION:

ES/NCDMB/MPN-ADV/UPD/180521/PROVISION OF INSURANCE SERVICES FOR THE 2022-2024 OPERATIONAL INSURANCE PROGRAMS-DOLLAR POLICIES-100005140