

# Esso Exploration and Production Nigeria Limited Erha Field Production Operation Program (NNPC OML 133 & 138)

## Tender Opportunity: Provision of Crane Operations Services for Deep Water Operations NipeX Tender No: Esso.0000024

### 1. Introduction

Esso Exploration and Production Nigeria Limited (EEPNL), contractor of NNPC/EEPNL Production Sharing Contract plans to engage qualified contractors for the Provision of Crane Operation call-off services to support EEPNL's Deep water offshore operations including the maintenance of FPSOs (Floating, Production, Storage and Offloading) topside facilities located within the NNPC/EEPNL Production Sharing Contract (PSC) OML 133 and 138 acreages for an anticipated primary contract term of four years and one year optional extension period and is expected to commence in the second quarter of year 2017.

Interested **Bidders** shall meet the above compliance and shall be approved for the services by at least one Marine Class Society such as ABS, DNV, Lloyd's, BV and/or other reputable marine classification societies, for the consideration of participation in this tender.

### 2. Brief description of the scope of services

The scope of work which shall be provided for these call-off services shall include but not limited to:

- A. Provision of qualified and competent Crane Operators & Helpers to support Erha & Usan operations
- B. Provision of minor maintenance and inspection services for the cranes
- C. Provision of Portable Crane Systems
- D. Provision of tools, equipment, materials required for the operation and minor maintenance of the cranes

### 3. Mandatory Requirements

- A. To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the Crane Management Services **product code** 3.05.31 (Product/Services categories A, B, C & D) in NipeX Joint Qualification System (NJQS) database. **All successfully pre-qualified Suppliers in this category will receive Invitation to Technical Tender (ITT).**
- B. To determine if you are pre-qualified and view the product/service category you are listed for: Open [www.nipex-ng.com](http://www.nipex-ng.com) and access NJQS with your log in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click Supplier product group.
- C. If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for verification and necessary update.
- D. To initiate the JQS pre-qualification process, access [www.nipex-ng.com](http://www.nipex-ng.com) to download application form, make necessary payments and contact NipeX office for further action
- E. To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

### 4. Nigerian Content

Company is committed to the development of the Nigerian Oil and Gas business in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian Oil and Gas Industry shall be consistent with the level set in the Schedule to the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

EEPNL requires their Contractors to comply with the Act, its attached Schedule and any applicable regulation developed by the NCDMB.

Nigerian Content (NC) in the Nigerian oil and gas industry is defined as:

"The quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian oil and gas industry."

"Nigerian company" is a company formed and registered in Nigeria in accordance with the provisions of Companies and Allied Matters Act with not less than 51% equity shares by Nigerians.

Bidders shall consider Nigerian content as an important element of their overall project development and management philosophy for project execution.

#### As part of their submissions, Tenderers shall:

1. Provide a description of its committed infrastructure (asset, equipment, technical office, and administrative space, storage, workshop, assembly area, repair, and maintenance, testing, laboratory, etc.) in Nigeria (offices, equipment etc.) to support this contract, evidence that a minimum of 50% of all equipment deployed to work by multinational and international companies are owned by the Nigerian subsidiary.
2. Demonstrate that its entity is a Nigerian registered company, defined as a company formed and registered in Nigeria in accordance with the provision of Company and Allied Matters Act. Provide details of its Ownership Structure. Submit certified true copies of CAC form (C02 and CO7) including Memorandum and Article of Association. For Nigerian company in alliance with a foreign company or multinational, submit evidence of binding agreement of the alliance duly signed by the CEO's of both parties.
3. For Nigerian company in alliance with a foreign company or multinational, submit evidence of binding Memorandum of Agreement which will be governed by the laws of the Federal Republic of Nigeria, indicating the scope of work

each party will perform and duly signed by the CEO's of both parties.

4. Submit a plan on how it intends to give first consideration to goods and services provided from within Nigeria, to meet 80% man-hour NC target in line with the requirements of the Act.
5. Demonstrate key Management positions that are Nigerian Nationals and the percentage of the Company total workforce (direct and in-direct employees) that are Nigerians
6. Submit a plan on how it intends to provide Human Capacity Development and Personnel Training
7. Provide evidence of application for NIGERIAN CONTENT EQUIPMENT CERTIFICATE (NCEC) issued by Nigerian Content Development and Monitoring Board (in respect of any components, spares, equipment, systems and packages to be used on the project
8. Where Vendor is required to provide accommodation Vessel, bidder shall provide verifiable evidence of Nigerian ownership of the Vessel and asset to be deployed, including registration on the NCDMB Marine Vessel categorization database. Where third party Vessel/equipment would be deployed, Vendors shall submit binding memorandum of agreement with only 'CATEGORY A/AA' companies in the NCDMB marine vessel categorization database.
9. Bidder shall incorporate organizational and project/contract specific organogram. The project organogram should include but not limited to the names and nationality of the personnel that will execute the work scope. CV's of all personnel listed in the project organogram should be submitted
10. For any position to be occupied by expatriate, tenderer shall commit to obtaining expatriate quota approval and NOGIC expatriate biometric system card approved by NCDM
11. Produce a List of materials that will be procured from Nigerian Manufacturers.

Bidders' failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content development will result in Bidder's disqualification.

#### 5. Close Date

**Only tenderers who are registered with the relevant product/service code as at 1600hrs on **October 04, 2016** being the advert close date shall be invited to submit Technical Bids**

#### 6. Additional Information

- A. This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of EEPNL to award a contract to any supplier and/or associated companies, sub-contractors or agents.
- B. This advertisement shall not entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from EEPNL and/or its partners by virtue of such companies having been prequalified in NJQS.
- C. All costs incurred in registering and prequalifying for this and other product/service categories in NJQS shall be borne solely by suppliers.
- D. Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel is up-to-date in their company profile in the NJQS database.
- E. EEPNL shall communicate only with the authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.

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