

# CHEVRON NIGERIA LIMITED

R. C. 6135



# **Operator of the NNPC/Chevron Joint Venture**

TENDER OPPORTUNITY PROVISION OF AUTOMATED CRUDE OIL TANK CLEANING AND SLUDGE DISPOSAL SERVICES - TANKS 4, 6, 7 & 12 TENDER NO: CNL.00000003

#### **1. INTRODUCTION:**

Chevron Nigeria Limited (CNL), operator of the CNL/Nigerian National Petroleum Corporation (NNPC) Joint Venture (JV) invites interested and prequalified companies for this tender opportunity for the Provision of Automated Crude Oil Tank Cleaning and Sludge Disposal Services for Tanks at Escravos, Delta State.

The proposed contract shall be awarded as a call-out contract with a 2-year primary term and an optional 1-year extension.

#### **OVERVIEW OF SERVICES:**

The objective of this project is to Clean, Dispose Sludge and Inspect Tank Numbers 200-04, 200-06, 400-07 and 400-12 in order to make them safety and API 653 compliant. This service will support Company's onshore and swamp operations in Nigeria.

The project will consist of provision of personnel, equipment and consumables for cleaning the tanks, skips for sludge evacuation as well as sludge disposal services and incineration services. Only automated tank cleaning equipment capable of separating crude oil from sludge with resulting high crude oil recovery shall be used for this service.

Submissions for pre-qualification are therefore invited from suitable and reputable Nigerian registered companies, or Nigerian registered companies in genuine alliances with foreign companies having the requisite experience, manpower and equipment for the proposed Work. The work location shall be within the JV's Escravos Crude Oil Terminal in Delta State. Disposal and incineration of the sludge produced will, however, be carried out at contractor's location which must have been jointly approved by Company and Joint Venture Partner.

#### 2. SCOPE OF WORK:

The scope of work includes but is not limited to the provision of all necessary equipment, human resources, facilities, materials, (as may be listed in the Technical and Project Specification) to include the following:

- A. Mobilization of all required Contractor human resources, materials and equipment to site at Escravos.
- B. Tank/Sludge profiling.
- C. Degassing and automated cleaning of tanks in a confined space environment.
- D. Provision of skips on site in order to maintain a seamless workflow and evacuation of sludge services at site.
- Provision of temporary construction and site access facilities and automated nonmanned entry cleaning of the tanks.
- F. Provision and operation of crude oil recovery systems.
- G. Provision of sludge Incineration services.
- H. Sludge handling, transportation and disposal between Escravos and Disposal/Incineration site.
- Demobilization of all Contractor required personnel, materials and equipment from site at Escravos.

### **3. MANDATORY TENDER REQUIREMENTS:**

- A. To be eligible for this tender exercise, interested bidders must be registered in NipeX Joint Qualification System (NJQS) and qualified in the associated product and service category 3.05.26 (Tank Bottom Sludge Treatment Services). All successfully prequalified suppliers in this category by the Advert close date will receive Invitation to Technical Tender (ITT).
- B. Please note that interested bidders including their sub-contractor(s) shall be required to:
  - 1. Meet all NJQS mandatory requirements to be listed as "PREQUALIFIED" and "LIVE" for the category in the NJQS database.
  - II. Meet all Nigerian Content requirements stated in this advert in their responses to the Invitation to Technical Tender.

<u>As contained in the Nigerian Content directives only Indigenous companies or</u> <u>Indigenous companies in genuine alliances are qualified to tender for onshore (land or</u> <u>swamp) services.</u> Bidders shall comply with the provisions of the NOGICD Act and all applicable regulations. Bidders that do not meet the Nigerian Content criteria will not be allowed to participate in next stage of the tender.

The following are the Nigerian Content requirements bidders are expected to comply with in their technical bid submission.

A. Demonstrate that the entity is a Nigerian registered company, or a Nigerian registered company in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria.

B. Furnish details of company ownership and shareholding structure. Also submit clear photocopies of your CAC Forms CAC2 and CAC7.

C. Provide evidence of the percentage of 1) key management positions that are held by Nigerians and 2) total work force that are Nigerians. Also, show overall percentage of work to be performed by Nigerian resources relative to total work volume.

D. Provide a Nigerian Content Plan with a detailed description of the role, work scope, manhours and responsibilities of all Nigerian companies and personnel that will be involved in executing the work. Also provide details of Nigerian Content focal point or manager.

E. State proposed total scope of work to be performed by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well-equipped offices and workshop; attach past experience of such patronage.

F. Specific to this project, provide detailed plan for staff training and development on engineering, project management and procurement (including all software to be used, number of personnel, name of organization providing such training and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.

G. Provide evidence of domiciliation of project management and procurement centers in Nigeria with physical addresses (not P.O. Box).

H. Location of in-country facilities (Equipment, storage, workshops, repair & maintenance facilities and testing facilities).

I. Bidder must be willing and able to provide evidence of maximization of made in Nigeria goods and services.

J. Provide details on any other Nigerian Content initiative your company is involved in.

K. Provide evidence of MOA with OGTAN registered trainer to conduct classroom module of training and on the job attachment.

L. Provide human capacity building development plan including budget which must be minimum 15% of project man-hours or 3% of contract cost. Training will be targeted at developing capacity other than bidder's personnel. Trainees will be nominated from a database maintained by NCDMB and the services of OGTAN registered trainers utilized to cover classroom modules.

M. Provide evidence of at least 50% Nigerian ownership of all equipment to be deployed for the service.

N. Bidders (Vendors, Original Equipment, Manufacturers-OEMs, and EPC Contractors) are required to present Nigerian Content Equipment Certificate (NCEC) issued by Nigerian Content Development and Monitoring Board (or evidence of application for the certificate) in respect of any components, spares, equipment, systems and packages to be used in the proposed project under tender.

O. All Bidders for a project/contract/service with a completion period of 12 months or more are required to submit as part of the Nigerian Content requirement, a signed Memorandum of Agreement (MOA) between it and one of the research and development (R&D) Clusters established by the Nigerian Content Development & Monitoring Board (NCDMB). The MOA shall be relevant to the project and shall indicate how the Bidder intends to use the relevant R&D Clusters during project execution.

#### 5. CLOSE DATE

Only bidders who are registered with NJQS Product/categories 3.05.26 (Tank Bottom Sludge Treatment Services) by 16:00 Hours, August 8, 2016 being the advert close date, shall be invited to submit technical bid.

(Failure to meet the Nigerian Content requirements is a "FATAL FLAW").

- C. To determine if your company is pre-qualified and to view the product/service category your company is listed for: Open www.nipex-ng.com and access NJQS with your company details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
- D. If your company is not listed in this product/service category, and your company is registered with DPR to do business for this category, please contact NipeX office at 30, Oyinkan Abayomi Drive, Ikoyi Lagos with your company's DPR certificate as evidence for verification and necessary update.

To initiate and complete the NJQS prequalification process, access www.nipex-ng.com to download the application form, make necessary payments and contact NipeX office for further action.

## 4. NIGERIAN CONTENT REQUIREMENTS

CNL is committed to the development of the Nigerian Oil and Gas industry in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

Pursuant to the provisions of the NOGICD Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian Oil and Gas Industry shall be consistent with the level set in the schedule of the NOGICD Act and any other target as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

Please note the following:

1. Companies eligible for this tender opportunity are expected to be prequalified in NJQS under this product/service category.

2. Bidders will be required to demonstrate the required capacity in the Automated crude oil tank cleaning and sludge disposal and provide references of previous works done in the various aspects of sludge profiling and automated (unmanned) tank cleaning.

3. The Invitation to Tender (ITT) and any further progression of this tender shall be via NipeX.

4. Bidders who, for the purpose of this bid process, enter into a JV, partnership, consortium, etc, with another bidder bidding on this project, will be disqualified.

5. All costs incurred by a bidder in preparing/processing NJQS prequalification and participating in this tendering process shall be to the bidder's accounts.

6. This advertisement shall neither be construed as any form of commitment on the part of CNL to award any contract to any company and or associated companies, sub-contractors or agents, nor shall it entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from CNL and/or any of its partners by virtue of such companies having been prequalified in NJQS.

7. The tendering process shall be the NNPC contracting process requiring pre-qualified companies to submit technical tenders first. Following a technical review, only technically and financially qualified contractors will be requested to submit commercial tenders.

8. CNL will communicate only with authorized officers of the pre-qualified companies and NOT through individuals or agents.

Please visit NipeX portal at <u>www.nipex-ng.com</u> for this advert and other information.

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