



NIGERIAN AGIP OIL COMPANY LIMITED
Operator of the NNPC/NAOC/OANDO Joint Venture

TENDER OPPORTUNITY:
OIL WELL CEMENTING & PUMPING SERVICES FOR NAOC LAND AND SWAMP DRILLING, COMPLETION, RIGLESS AND WORKOVER OPERATIONS
NipeX Tender No. 1000000890

1. INTRODUCTION

The Nigerian Agip Oil Company limited (NAOC) has a requirement to issue OIL WELL CEMENTING & PUMPING contract for the Scope of Work identified below on NAOC land and swamp area wells for two (2) years firm period each plus one (1) year optional extension.

NAOC therefore invites submissions for the purpose of technical evaluation from suitable and reputable companies having the capability and experience to undertake the under defined scope of work:

2. SCOPE OF WORK

The work will comprise of OIL WELL CEMENTING & PUMPING services for drilling, completion, work-overs and rigless operations of NAOC wells in land and swamp areas.

The Scope of Work comprises of planning of cementing jobs, cementing and pumping fluids, coiled tubing, stimulation, well control and all other related cementing and pumping services as required by Company, including but not limited to pressure testing services, supply of cementing plugs, circulating and cementing heads, bridge plugs, cementing retainers and all casing accessories.

As a mandatory requirement, the Supplier shall have the under listed basic capability/materials/logistic to qualify for consideration

- TRUCK MOUNTED CEMENTING UNIT (LAND) AND CEMENTING BARGE (SWAMP).
 - 10K PSI WP Rated Cementing Unit.
 - 15K PSI WP Rated Cementing Unit.
 - Silos and cement supply silos barges
- CHEMICAL, CEMENT, ADDITIVES AND SPACERS FOR THE FOLLOWING TYPES OF SLURRIES:
 - 20" Casing: Tail – Compressive strength of 1800psi/24hrs
 - 20" Casing: Lead – Compressive strength of 500psi/24hrs
 - 133/8" Casing: Lead – Compressive strength of 600psi/24hrs
 - 133/8" Casing: Tail – Compressive strength of 2000psi/24hrs
 - 9 5/8" Casing: Tail – Compressive strength of 2500psi/24hrs
 - 9 5/8" Casing: Lead – Compressive strength of 700psi/24hrs
 - 7" Casing/Lnr; Tail – Compressive strength of 3000psi/24hrs
- DOWNHOLE CASING EQUIPMENT (20", 16", 13 3/8", 9 5/8" & 7" CASING)
 - Drillable cement retainer/bridge plug
 - Casing standard float shoe/float collar
 - Non rotating wiper plug
- LOST CIRCULATION SYSTEM ADDITIVES
 - Non cement surface mixed
 - Down hole mixed
- Provision of all personnel and engineering support required for performing the Work effectively and efficiently.
- Provision of lab and testing facilities, equipment and instruments;
- Provision of logistic support: Required facilities for mixing, treating, storing, transferring and transportation of powdered bulk products. Required Supply Base in Port Harcourt, Warri and storage facilities at ONNE FOT shore base.

Failure to meet any of these requirements shall lead to outright disqualification.

CONTRACTOR shall conform to ISO 9000 series International Standard. All the activities shall be carried out with minimum impact on the environment and maximum care of health and safety of all concerned, directly or indirectly, with the activities.

5 CLOSING DATE

Only tenderers who are registered with NJQS in the Product/Service Category: 3.04.03 – CEMENTING SERVICES, CEMENT ENGINEERING as at **4th May 2017 by 1600hrs** being the advert closing date shall be invited to submit Technical Bids.

- Please visit the NipeX Portal at www.nipex-ng.com for this Advert and other additional information.

This advertisement of "Tender Opportunity" shall not be construed as a commitment on the part of NAOC, nor shall it entitle Applicants to make any claims whatsoever and/or seek any indemnity from NAOC and/or any of its Partners by virtue of such Applicants having responded to this Advert.

3 MANDATORY REQUIREMENTS

1. To be eligible for this tender exercise, interested contractors are required in the Product/Service category – 3.04.03 – CEMENTING SERVICES, CEMENT ENGINEERING in the NipeX Joint Qualification System (NJQS) database. **All successfully pre-qualified suppliers in this categories will receive Invitation to Technical Tender (ITT).**
2. To confirm if you are pre-qualified and view the product/service category you are listed for: Open www.nipex-ng.com and access NJQS with your log in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
3. If you are not listed in a product/service category but you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for necessary update.
4. To initiate the JQS pre-qualification process, access www.nipex-ng.com to download an application form, make necessary payments and contact NipeX office for further action.
5. To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

4 NIGERIAN CONTENT

Bidders are invited to express complete understanding, willingness and commitment to comply with the Nigerian Oil and Gas Industry Content Development (NOGICD) Act, 2010 and Insurance ACT 2003. Consequently, bidders' submissions shall be evaluated strictly with the minimum evaluation criteria defined in the NOGICD Act.

The documentation for evaluation shall include but not be limited to the following:

1. Demonstration that entity is a Nigerian registered company as defined in the NOGICD Act 2010 by providing details of Company ownership and share holding structure with clear certified true copies of bidders' Corporate Affairs Commission (CAC) forms CO2 and CO7.
2. Nigerian Content Plan that demonstrates the full utilization of Nigerian labour and services with detailed description of role, work scope and man-hours in order to achieve the minimum target as set out in the requirements of the NOGICD Act 2010. Where in-country capacity is inadequate, propose innovations to bridge the gap.
3. Current and in-place organizational structure with detailed experience and skills of key management personnel with names. Provide evidence (personnel lists and positions with organizational chart to substantiate) of percentage of management that are Nigerian nationals and the percentage of the total workforce that are Nigerians.
4. Where the bidding entity lacks capacity, genuine alliances with multinational companies for the purpose of technology transfer shall be encouraged. The alliance/joint venture shall be executed with binding Memorandum of Agreement (MOA) signed by chief executives of both entities stating clear work-share ratio among the parties and time frame for growth or transfer to be achieved.
5. Detail past/present commitment to staff training and development of Nigerian personnel.
6. Furnish detailed training plan for the service.
7. Specific to this project, provide evidence (personnel list) of percentage management that are Nigerian nationals and of the total workforce that are Nigerians.
8. Provide evidence to show that a minimum of 50% of the equipment to be deployed for the work is owned by the Nigerian subsidiary if international or multinational company is working through the Nigerian subsidiary including equipment list.
9. Detailed specific programmes in place to transfer technology and skills to Nigerian businesses.
10. State the innovative proposals that will enhance the Nigerian Content requirement for this service.

NOTE: Non-compliance with Nigerian content requirements is a FATAL FLAW