



NIGERIAN AGIP OIL COMPANY LIMITED RC2974
Operator of the NNPC/NAOC/Phillips Oil Joint Venture

TENDER OPPORTUNITY

PROVISION OF EXTERNAL PAINTING / PROTECTIVE COATING SERVICES ON NAOC LAND / SWAMP PRODUCTION / PROCESS FACILITIES NipeX TENDER NO: 3100129

1. INTRODUCTION

Nigerian Agip Oil Company Limited (NAOC) intends to put in place an open contract for external painting / protective coating services on NAOC Land and Swamp Production / Process Facilities.

Contractor shall take coverage of all costs and expenses for all services provided hereunder for the duration of the contract.

The proposed open contract shall cover a period of two (2) years plus one (1) year optional extension.

NAOC through this Tender, announces to interested reputable Nigerian Companies and NJQS prequalified Companies in line with Clause 3 (2) of the NOGICD Act 2010' of the defined scope of services as hereunder outlined:

2. SCOPE OF WORK

This shall include but not limited to the following:

- Provision of services for external painting / protective coating services on Land / Swamp production / process facilities. Facilities under this scope include pressure vessels, utility vessels, flare systems, process skids / piping, platforms, risers, oil storage tanks, manifold skids, pump skids, fire fighting facilities etc.
- Contractor shall perform external painting / protective coating services on call-off basis and services shall include but not limited to surface preparation, painting application, quality control, quality assurance and project management system in full compliance with Company's specifications.
- All activities under the scope of this project shall be carried out in full respect of Company's HSE and security policies.
- Contractor shall provide all materials, personnel, equipment / tools / instruments, logistics and technical assistance required for the services in accordance with Company's requirements.
- Contractor shall continuously apply the approved quality control / assurance plan for the project throughout the duration of the contract in order to ensure that KPIs conditions are met.

3. MANDATORY REQUIREMENTS

- To be eligible for this tender exercise, interested Contractors are required to be pre-qualified under **Product Code 30506 – Surface Treatment, Sandblasting, Painting, Coating and Fireproofing**, Categories **A, B, C & D** in NipeX Joint Qualification System (NJQS) database. **All successfully pre-qualified suppliers in this categories will receive Invitation to Technical Tender (ITT).**
- To confirm if you are pre-qualified and view the product/service category you are listed for: Open www.nipex-ng.com and access NJQS with your login details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
- If you are not listed in a product/service category but you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for verification and necessary update.
- To initiate the NJQS pre-qualification process, access www.nipex-ng.com to download application form, make necessary payments and contact NipeX office for further action.
- To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

4. NIGERIAN CONTENT

Bidders are invited to express complete understanding and willingness to comply with provisions of the Nigerian Oil and Gas Industry Content development (NOGICD) Act 2010. Consequently, bidders' submissions shall be evaluated strictly with the minimum evaluation criteria defined in 'The Act'.

The documentation for evaluation shall include, but not limited to the following:

- Demonstration that entity is a Nigerian registered company as defined in the NOGICD Act 2010 by providing details of Company ownership and share holding structure with certified true copies of bidders' Corporate Affairs Commission (CAC) forms CO2 and CO7.
- Nigerian Content Plan that demonstrates the full utilization of Nigerian labour and services with detailed description of role, work scope and man-hours in order to achieve the minimum target as set out in the requirements of the NOGICD Act 2010. Where in-country capacity is inadequate, propose innovations to bridge the gap.
- Current and in-place organizational structure with detailed experience and skills of key management personnel with names. Provide evidence (personnel lists and positions with organizational chart to substantiate) of percentage of management that are Nigerian nationals and the percentage of the total workforce that are Nigerians.
- Where the bidding entity lacks capacity, genuine alliances with multinational companies for the purpose of technology transfer shall be encouraged. The alliance/joint ventures shall be executed with binding Memorandum of Agreement (MOA) signed by chief executives of both entities stating clear work-share ratio among the parties and time frame for growth or transfer to be achieved.
- Evidence that engineering services shall be performed in Nigeria with a clear demonstration of local office address (not P.O.Box) with verifiable evidence of staffing levels; this will be supported by full description of Nigerian office to domicile engineering.
- Detail past/present commitment to staff training and development of Nigerian personnel.
- Furnish detailed training plan for the service.
- Specific to this project, provide evidence (personnel list) of percentage management that are Nigerian nationals and of the total workforce that are Nigerians.
- Provide evidence to show that a minimum of 50% of the equipment to be deployed for the work is owned by the Nigerian subsidiary if international or multinational company is working through the Nigerian subsidiary including equipment list.
- Bidder's sourcing strategy/plan for this scope of service; and evidence of source of products, materials e. t.c with details of the applicants relationship with local suppliers and service providers e. g. in the management of logistics, personnel e.t.c.
- Evidence of the address and location where procurement and project management activities will be coordinated in Nigeria.
- Detailed specific programmes in place to transfer technology and skills to Nigerian businesses.

NOTE: Failure to meet the Nigerian Content requirements is a **"FATAL FLAW."**

NOTE: Only Nigerian Companies are qualified for this service.

- Bidders shall be requested to provide evidence to show their compliance with the above listed requirements at the ITT stage.

5. CLOSING DATE

Only tenderers who are registered with the relevant NJQS product/service category, **30506 – Surface Treatment, Sandblasting, Painting, Coating and Fireproofing**, Categories **A, B, C & D** as at 16th March, 2017 being the advert closing date, shall be invited to submit Technical Bids.

Please visit the NipeX Portal at www.nipex-ng.com for this Advert and other information.

6. ADDITIONAL INFORMATION

This advertisement of "Tender Opportunity" shall not be construed as a commitment on part of NAOC, nor shall it entitle Applicants to make any claims whatsoever and/or seek any indemnity from NAOC and/or any of its Partners by virtue of such Applicants having responded to this Advert.

MANAGEMENT